



Click below to navigate through the document

Company overview

Financial review

Conclusions

Appendix

References

# Q4 2024 Results

**Investor presentation January 31, 2025** 







Click below to navigate through the document

Company overview

Financial review

Conclusions

Appendix

References

#### Disclaimer

This presentation contains forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995, that can generally be identified by words such as "potential," "expected," "will," "planned," "pipeline," "outlook," "confident," or similar expressions, or by express or implied discussions regarding potential new products, potential new indications for existing products, potential product launches, or regarding potential future revenues from any such products; or regarding results of ongoing clinical trials; or regarding potential future, pending or announced transactions; regarding potential future sales or earnings; or by discussions of strategy, plans, expectations or intentions, including discussions regarding our continued investment into new R&D capabilities and manufacturing; or regarding our capital structure. Such forward-looking statements are based on the current beliefs and expectations of management regarding future events and are subject to significant known and unknown risks and uncertainties. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those set forth in the forward-looking statements. You should not place undue reliance on these statements. There can be no guarantee that the investigational or approved products described in this presentation will be submitted or approved for sale or for any additional indications or labeling in any market, or at any particular time. Nor can there be any guarantee that such products will be commercially successful in the future. Neither can there be any guarantee expected benefits or synergies from the transactions described in this presentation will be achieved in the expected timeframe, or at all. In particular, our expectations could be affected by, among other things: uncertainties concerning global healthcare cost containment, including ongoing government, payer and general public pricing and reimbursement pressures and requirements for increased pricing transparency; uncertainties regarding the success of key products, commercial priorities and strategy; uncertainties in the research and development of new products, including clinical trial results and additional analysis of existing clinical data; our ability to obtain or maintain proprietary intellectual property protection, including the ultimate extent of the impact on Novartis of the loss of patent protection and exclusivity on key products; uncertainties regarding our ability to realize the strategic benefits, operational efficiencies or opportunities expected from our external business opportunities; uncertainties in the development or adoption of potentially transformational digital technologies, including artificial intelligence, and business models; uncertainties surrounding the implementation of our new IT projects and systems; uncertainties regarding potential significant breaches of information security or disruptions of our information technology systems; uncertainties regarding actual or potential legal proceedings, including regulatory actions or delays or government regulation related to the products and pipeline products described in this presentation; safety, quality, data integrity, or manufacturing issues; our performance on and ability to comply with environmental, social and governance measures and requirements; major geo- and socio-political developments, including impact of the war in certain parts of the world; uncertainties regarding future global exchange rates; uncertainties regarding future demand for our products; and other risks and factors referred to in Novartis AG's most recently filed Form 20-F and in subsequent reports filed with, or furnished to, the US Securities and Exchange Commission. Novartis is providing the information in this presentation as of this date and does not undertake any obligation to update any forward-looking statements as a result of new information, future events or otherwise.

All trademarks in this presentation are the property of their respective owners.

This presentation includes non-IFRS financial measures, including Constant currencies (cc), core results and free cash flow. An explanation of non-IFRS measures can be found on page 47 of the Fourth Quarter and Full Year 2024 Condensed Financial Report.







Click below to navigate through the document

Company overview

Financial review

Conclusions

**Appendix** 

References

## Company overview

Vas Narasimhan, M.D.
Chief Executive Officer







Click below to navigate through the document

#### **Company overview**

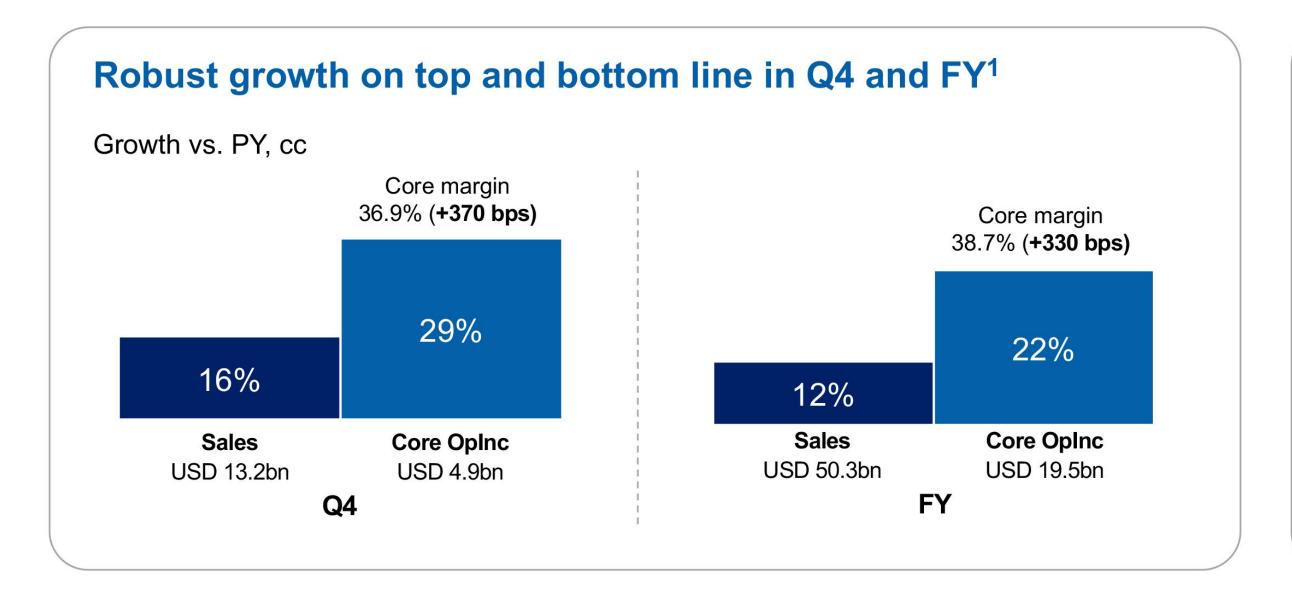
Financial review

Conclusions

**Appendix** 

References

## Novartis delivered one of the strongest performances in our history in 2024



#### **Q4** pipeline highlights

Scemblix® FDA accelerated approval for 1L Ph+ CML-CP

**Kisqali**® EC approval for HR+/HER2-stage II and III eBC

Fabhalta® (iptacopan) FDA submission for C3G; priority review granted

**OAV101 IT** Phase III STEER study positive readout in SMA

Met and exceeded FY guidance<sup>2</sup> in 2024; confident in continued growth in sales and core Oplnc in 2025



<sup>1.</sup> Constant currencies (cc) and core results are non-IFRS measures. An explanation of non-IFRS measures can be found on page 47 of the Condensed Financial Report. Unless otherwise noted, all growth rates refer to same period in PY. 2. Please see detailed guidance assumptions on slide 27.



Click below to navigate through the document

Company overview

Financial review

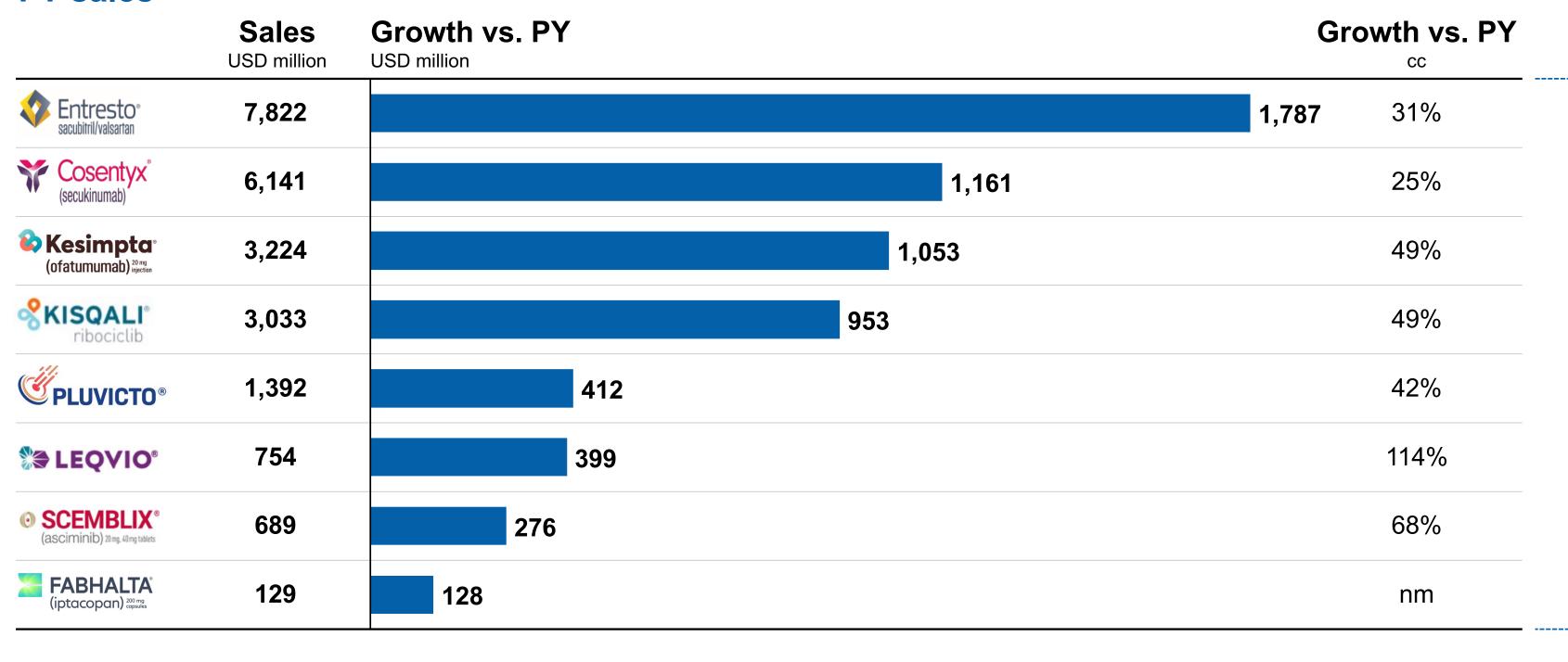
Conclusions

**Appendix** 

References

# Priority brands continued to drive robust growth, demonstrating our replacement power

#### FY sales



Strong growth
+38% cc
excl. Entresto +41% cc

Constant currencies (cc) is a non-IFRS measure. An explanation of non-IFRS measures can be found on page 47 of the Interim Financial Report. Unless otherwise noted, all growth rates refer to same period in PY.





Click below to navigate through the document

**Company overview** 

Financial review

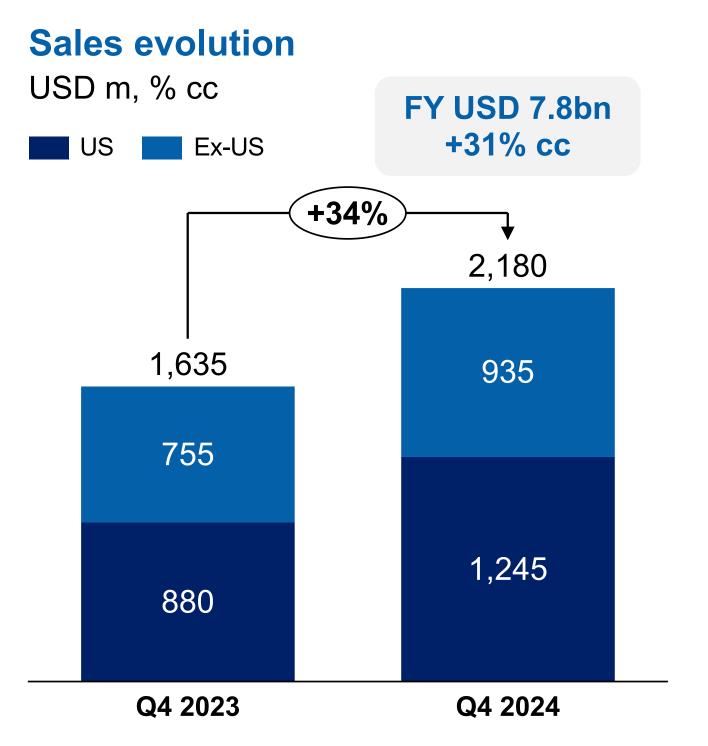
Conclusions

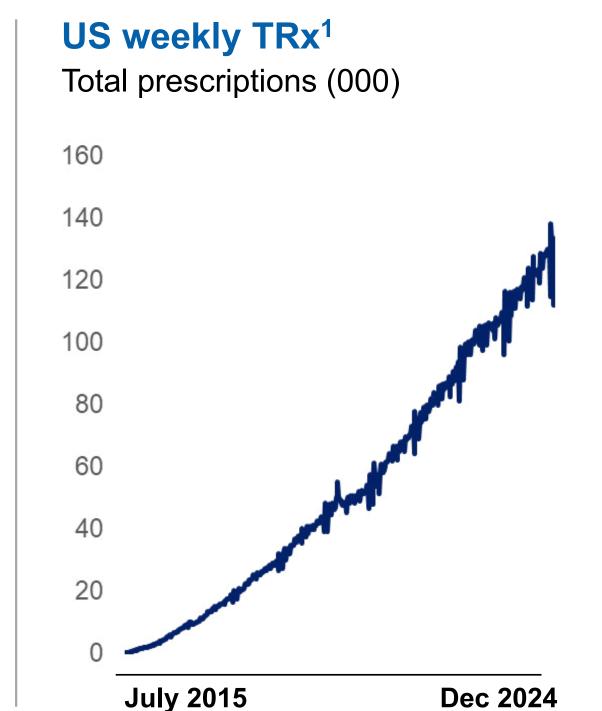
**Appendix** 

References

### Entresto® achieved FY sales of USD 7.8bn, +31% cc vs. PY







#### **Continued strong momentum in Q4**

- US: +41% with ~9k NBRx per week
- Ex-US: +26% cc, with continued penetration in HF as well as HTN in China/Japan<sup>2</sup>

## **Expect continued growth ex-US post US LoE**

- US: For forecasting purposes, we assume Entresto® LoE in mid-2025³
- Ex-US: RDP to Nov 2026<sup>4</sup> in EU, Jun 2030 in Japan, with possible additional protection
- Balanced geographic sales<sup>5</sup>: US ~50%,
   Europe ~20%, China ~10%, Japan ~5%

See page 75 for references (footnotes 1-5). Constant currencies (cc) is a non-IFRS measure. Explanation of non-IFRS measures can be found on page 47 of the Condensed Financial Report.





Click below to navigate through the document

**Company overview** 

Financial review

Conclusions

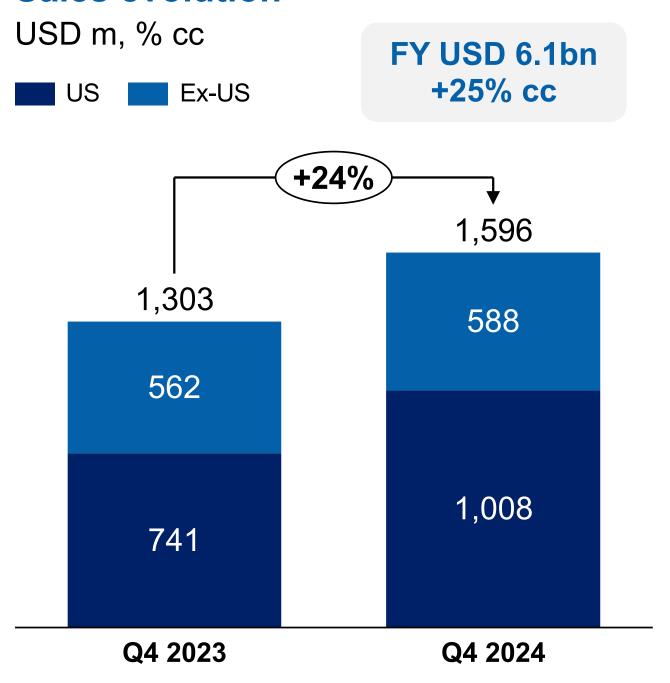
**Appendix** 

References

# Cosentyx® FY sales topped USD 6bn, +25% cc, fueled by new launches and expansion in core indications



#### Sales evolution



#### Strong demand-driven growth in Q4

- US: +36%, driven by HS and IV launches
- Ex-US: +7% cc, driven by volume growth (+14%), mainly core indications

#### Competitive in core indications (PsO, PsA, AS, nr-axSpA)

- #1 IL-17 in US dynamic market<sup>1</sup>
- Leading originator biologic in EU<sup>2</sup> and China<sup>3</sup>

#### New launches continue to accelerate growth

- HS: NBRx leadership in US (~60% share); reimbursed in key markets<sup>4</sup>
- IV: accelerated adoption in US (>1,625 accounts, +22% QoQ)<sup>5</sup>
- Anticipating two Ph3 readouts in 2025: GCA and PMR

See page 75 for references (footnotes 1-5). Constant currencies (cc) is a non-IFRS measure. An explanation of non-IFRS measures can be found on page 47 of the Condensed Financial Report. Unless otherwise noted, all growth rates refer to same period in PY.





Click below to navigate through the document

**Company overview** 

Financial review

Conclusions

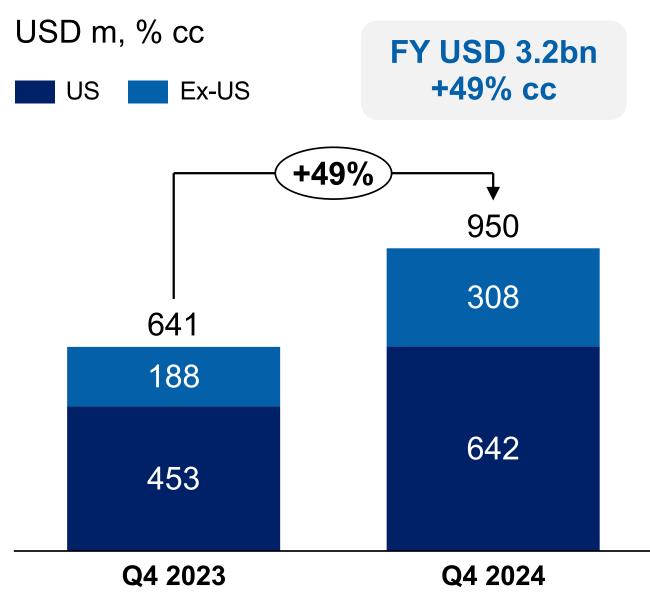
**Appendix** 

References

# Kesimpta® FY sales grew +49% cc to USD 3.2bn, outpacing both B-cell and MS market growth



#### Sales evolution



#### Solid volume and market share gains in Q4

- US: +42%, with TRx growth (+29%) outpacing B-cell segment (+12%)<sup>1</sup>
- Ex-US: +67% cc, reaching blockbuster status for FY

#### **Prescribed earlier in therapy**

- Over 70% of new US patients are first-line (naive) or first switch<sup>2</sup>
- Over 80% of US commercial lives have first-line coverage<sup>3</sup>
- #1 in NBRx naive in 7 of top 10 ex-US markets<sup>4</sup>

#### First and only self-administered B-cell treatment option

One minute, once a month, at home or on the go<sup>5</sup>

See page 75 for references (footnotes 1-5). Constant currencies (cc) is a non-IFRS measure. An explanation of non-IFRS measures can be found on page 47 of the Condensed Financial Report. Unless otherwise noted, all growth rates refer to same period in PY.





Click below to navigate through the document

**Company overview** 

Financial review

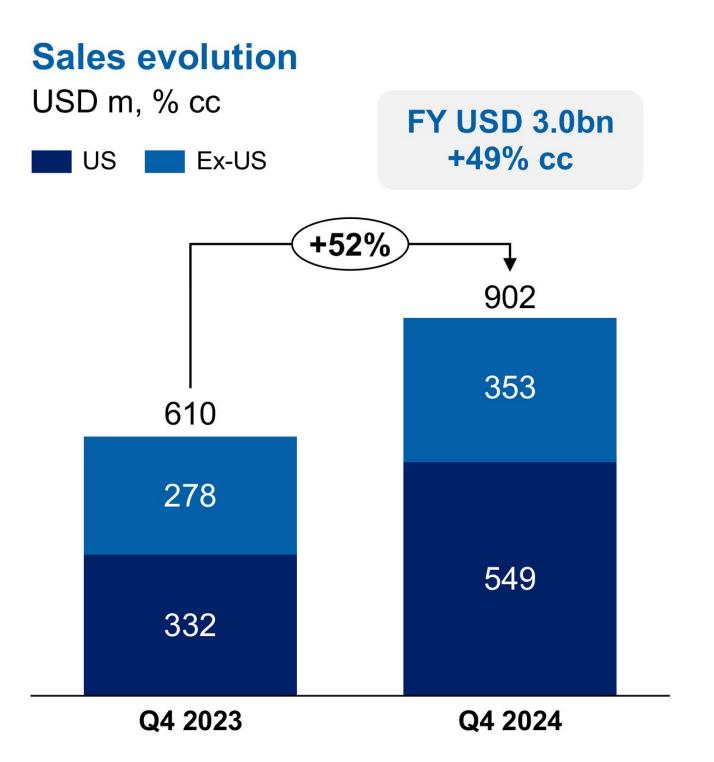
Conclusions

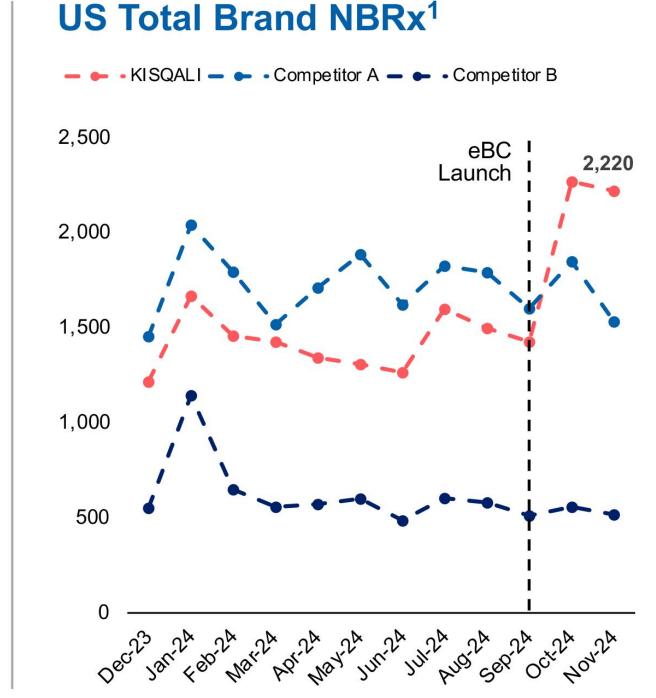
**Appendix** 

References

# Kisqali® FY sales grew +49% cc to USD 3.0bn, reflecting market leadership in mBC NBRx and strong early launch uptake in eBC







#### US: +65% in Q4

- Leading share in mBC NBRx at 50%;
   second in TRx share with 33%<sup>2</sup>
- Leading share in eBC NBRx reaching 52% within 3 months of launch
- Category 1 Preferred NCCN Guidelines recommendation in both mBC and eBC
- In January 2025, Novartis settled compound patent litigation with a generic manufacturer, supporting Kisqali US patent protection until at least Q1 2031

#### Ex-US: +34% cc in Q4

- Leading share in mBC NBRx at 42%<sup>3</sup>, highest total patient share to date of 33%
- eBC indication approved by EC in Q4

See page 76 for references (footnotes 1-3). Constant currencies (cc) is a non-IFRS measure. An explanation of non-IFRS measures can be found on page 47 of the Condensed Financial Report. Unless otherwise noted, all growth rates refer to same period in PY.





Click below to navigate through the document

**Company overview** 

Financial review

Conclusions

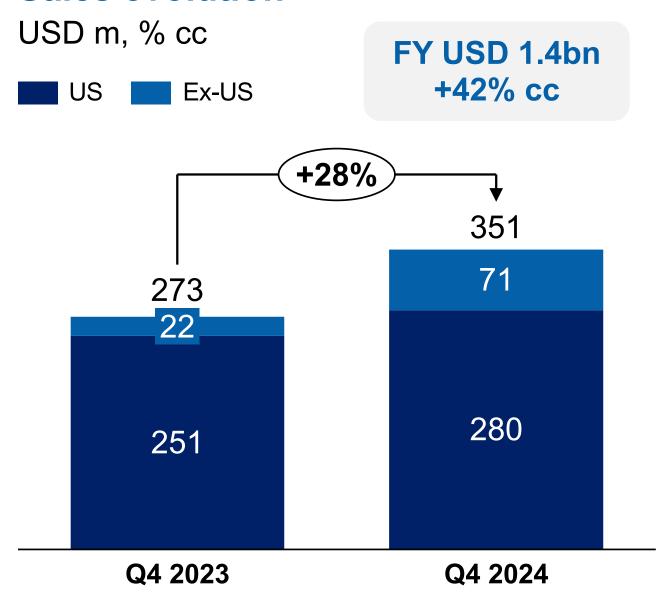
**Appendix** 

References

# Pluvicto® delivered FY sales of USD 1.4bn (+42% cc) in post-taxane setting, while laying foundation for anticipated pre-taxane launch in H1 2025



#### Sales evolution



#### Sustained growth in post-taxane setting in Q4

- US: +12%, reaching blockbuster status
- Achieved 40% VISION 1L mCRPC NBRx share with gains in community segment, in line with push towards earlier use within indication
- Ex-US: Pluvicto now available in 20+ countries

#### Confident in accelerated growth with PSMAfore launch in 2025

- Completed final OS analysis, unadjusted HR 0.91 (95% CI: 0.72-1.14); submitted to FDA as part of ongoing review
- ~590 sites opened (+12% vs. PQ, ~2x vs. PY), ~350 sites actively ordering
- Expect initial uptake to come from depth in existing sites

#### Preparing for further Pluvicto and RLT expansion

- Pluvicto PSMAddition readout in mHSPC expected H2 2025
- Pluvicto filings in China (post-taxane) and Japan (pre/post-taxane) accepted
- Ac-PSMA-617 Ph3 study start planned in 2025

Constant currencies (cc) is a non-IFRS measure. An explanation of non-IFRS measures can be found on page 47 of the Condensed Financial Report. Unless otherwise noted, all growth rates refer to same period in PY.







Click below to navigate through the document

**Company overview** 

Financial review

Conclusions

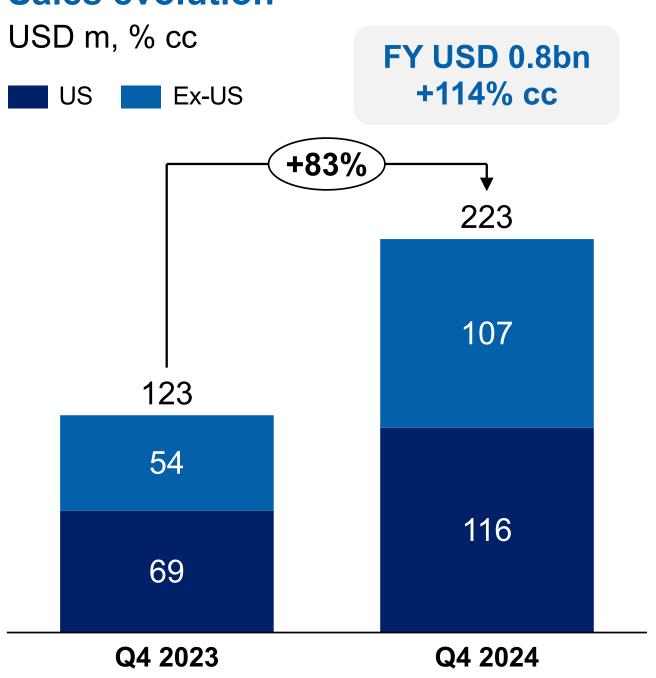
**Appendix** 

References

## Leqvio® continued steady trajectory, delivering +114% cc FY growth



#### Sales evolution



#### **US:** Growth outpacing advanced lipid-lowering market<sup>1,2</sup>

- 3,230 health systems, representing 68% of aLLT market volume, have ordered Leqvio<sup>®</sup>, with depth increasing +42% vs. PY
- Demand growth in all channels (ASOCs, hospitals, outpatient groups)

#### **Ex-US:** Robust growth in all markets

- Leqvio now registered in >100 countries
- China out-of-pocket growth makes it the top-ranked market ex-US

#### Multiple Ph3 studies expected to be presented in 2025

- V-MONO: Superiority of Leqvio vs. both placebo and ezetimibe in LDL-C reduction<sup>3</sup>
- V-INCEPTION: First study evaluating the effectiveness of Leqvio initiated in real-world ASCVD population with ACS ≤ 5 weeks prior to study screening
- ORION-13: Evaluating Leqvio in adolescents with HoFH, first completed study in pediatric program

See page 76 for references (footnotes 1-3). Constant currencies (cc) is a non-IFRS measure. An explanation can be found on page 47 of the Condensed Financial Report. Unless otherwise noted, all growth rates refer to same period in PY. Novartis obtained global rights to develop, manufacture, and commercialize Leqvio under license / collaboration agreement with Alnylam Pharmaceuticals.





Click below to navigate through the document

**Company overview** 

Financial review

Conclusions

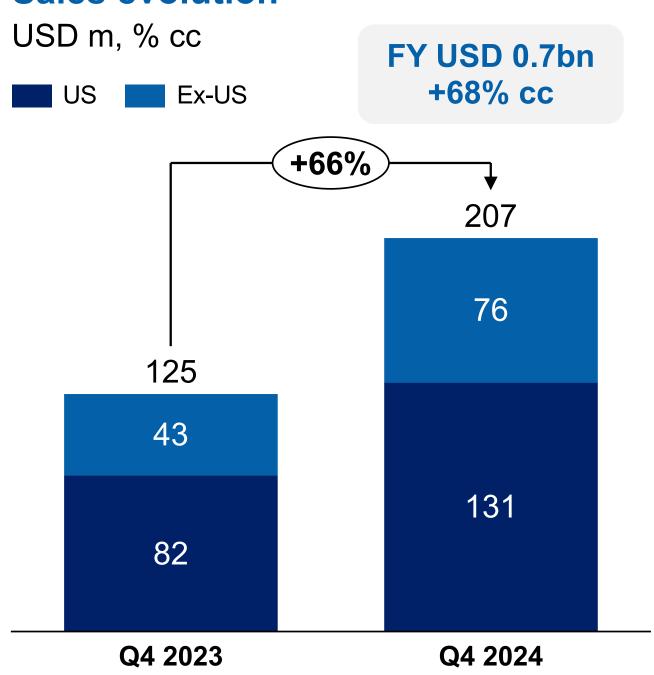
**Appendix** 

References

# Scemblix® FY sales grew +68% cc, with continued momentum in 3L+ CML and promising early lines launch in US



### Sales evolution



#### Market leader in 3L+ CML

- US: NBRx share of 49%, 3x higher than next competitor<sup>1</sup>
- Ex-US: leadership in NBRx (66%)<sup>2</sup> and total patient share in key markets<sup>3</sup>

#### Solid start to early lines launch in US

- NCCN Category 1 Preferred recommendation received Nov 2024
- Scemblix fastest growing TKI by NBRx share across lines
- Already market leader in 2L NBRx share at 29%

#### **Confident in global 1L opportunity**

- Ph3 ASC4FIRST 96-week data reinforce superior efficacy vs. all SOC TKIs, with favorable safety and tolerability profile
- Ph3b ASC4START trial comparing TTDAE vs nilotinib met primary endpoint at IA

See page 76 for references (footnotes 1-3). Constant currencies (cc) is a non-IFRS measure. An explanation can be found on page 47 of Condensed Financial Report. Unless otherwise noted, all growth rates refer to same period in PY.





Click below to navigate through the document

**Company overview** 

Financial review

Conclusions

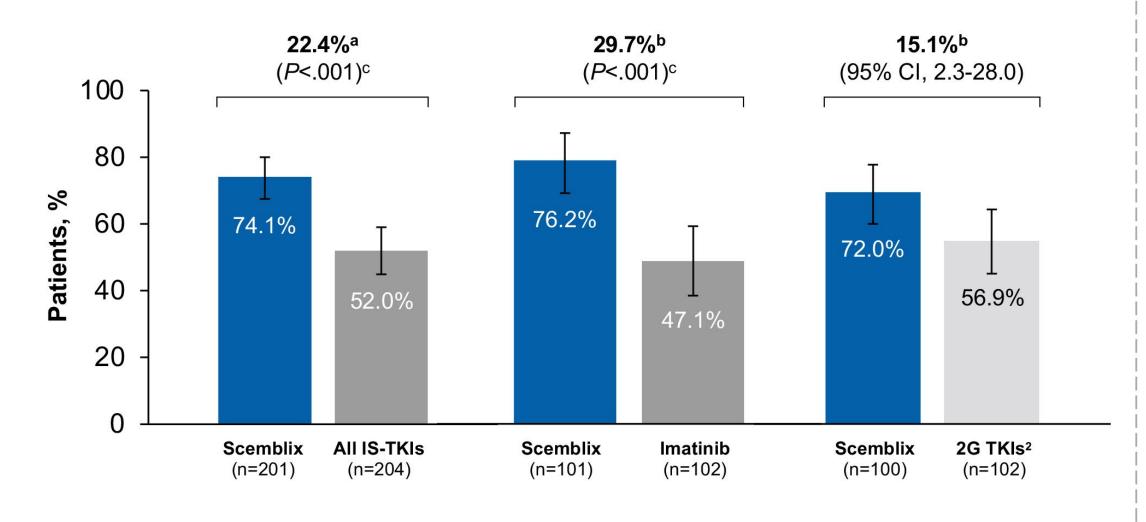
**Appendix** 

References

# Phase 3 ASC4FIRST 96-week data reinforce Scemblix® superior efficacy with favorable safety and tolerability profile

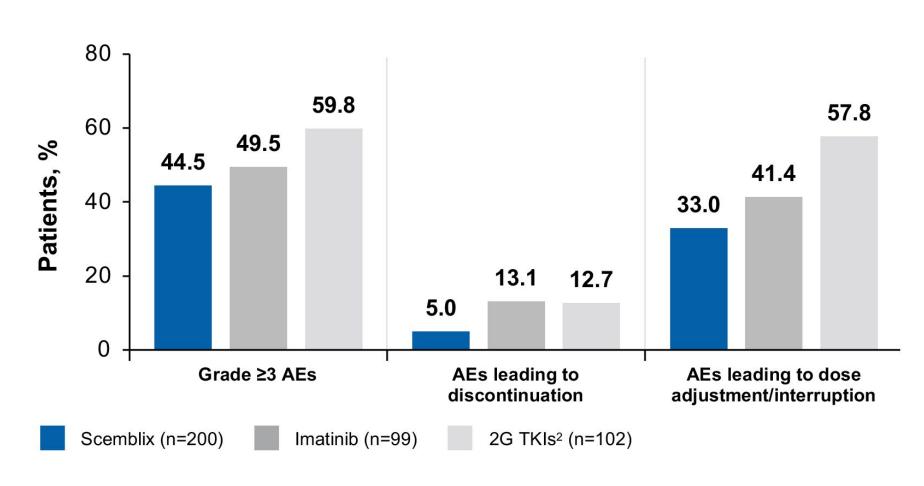
#### **Efficacy**

- Sustained MMR vs. all investigator-selected TKIs and vs. imatinib alone, meeting both key secondary endpoints
- Clinically relevant 15.1% higher MMR rate vs. 2G TKIs



#### **Safety**

- Fewer grade ≥3 AEs
- Less than half the discontinuation rate due to AEs
- Fewer dose adjustment/interruption needed to manage AEs



Error bars represent 95% CIs. The common treatment difference and its 95% CI were estimated using the Mantel-Haenszel method after stratifying for a prerandomization-selected TKI and baseline ELTS risk groups (both IRT data) or b baseline ELTS risk groups (IRT data). c Adjusted 1-sided P value was calculated based on the graphical gatekeeping procedure. The null hypothesis is rejected if the adjusted P value is ≤.025.





Click below to navigate through the document

Company overview

Financial review

Conclusions

**Appendix** 

References

### Fabhalta® on track across first three core indications



#### **PNH**

Continued strong uptake in rare disease setting

#### US

**+23% volume growth** vs. PQ, with uptake across all Hb levels

~75% switch patients

**Strong persistency** with >90% of patients continuing after first refill

~80% Commercial coverage to label

#### **Ex-US**

**Approved in 40+ countries** 

**Early uptake** led by Germany, China and Japan

~95% switch patients<sup>1</sup>

#### **IgAN**

Encouraging early launch signals in US



**Strong access pull-through** resulting in 67% Commercial coverage to label



**REMS certifications and new writers** ahead of internal goals



**High interest in Fabhalta MOA** as only approved complement inhibitor for IgAN

> C3G FDA filing completed in Q4, priority review granted; FDA confirmed no AdCom; preparing for US launch in H1 2025

See page 76 for references (footnote 1).





Click below to navigate through the document

Company overview

Financial review

Conclusions

**Appendix** 

References

## We continued to advance our pipeline in Q4

2024 selected key events (expected)

		H1 2024	H2 2024	Status as of end Q4
Regulatory	Fabhalta® PNH		EU, JP	EU, JP and China approval in Q2
decisions	Kisqali® HR+/HER2- adj.BC		US, EU	US approval in Q3; <b>EU approval in Q4</b>
Submissions	Atrasentan IgAN	US		US submission in Q2; China submission in Q4
	Fabhalta® (iptacopan) C3G		US, EU	EU, JP and China submissions in Q3; US submission in Q4
	Fabhalta® (iptacopan) IgAN	US		US accelerated approval and China submission in Q3
	Pluvicto® mCRPC, pre-taxane		US	US submission in Q3
	Remibrutinib CSU			Ph3 REMIX-1 and -2 52-week readout in Q1; submissions expected 2025
	Scemblix® CML 1L	US	JP	China and Japan submissions in Q3; US approval in Q4
	Lutathera® GEP-NET 1L G2/G3	EU		EU submission in Q2
Readouts	Scemblix® CML 1L	Ph3 (ASC4FIRST)		Ph3 ASC4FIRST readout in Q1; 96-week data at ASH in Q4
	Zolgensma® SMA IT		Ph3 (STEER)	Positive readout in Q4
	XXB750 Hypertension		Ph2	Development will not be advanced following review of available data
Ph3 starts	Pluvicto® oligometastatic PC	Ph3		Ph3 PSMA-DC started in Q1
	Opnurasib 1L NSCLC (combo) <sup>1</sup>	Ph2/3		Program discontinued to prioritize other key programs in portfolio

See page 76 for references (footnote 1).





Click below to navigate through the document

**Company overview** 

Financial review

Conclusions

**Appendix** 

References

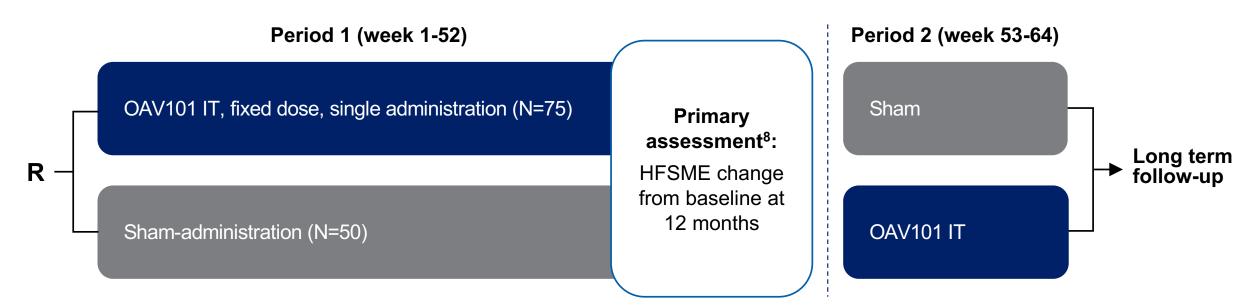
# Phase 3 STEER study of OAV101 IT met primary endpoint in children and young adults with spinal muscular atrophy

First investigational gene therapy to provide clinical benefit in treatment-naive patients with SMA aged two and above<sup>6</sup>

#### **Primary endpoint met**

- Increase from baseline in HFMSE, a gold standard for SMA-specific assessment of motor ability and disease progression<sup>1-5</sup>, vs. sham controls
- Favorable safety profile with adverse events similar between arms<sup>7</sup>
- Data will be presented at an upcoming medical congress

#### Study design



**Broad patient population:** Treatment-naive patients with SMA Type 2, ≥ 2 to < 18 years of age, treatment naive, sitting, and never ambulatory

➢ Global regulatory submissions expected in 2025

See page 77 for references (footnotes 1-8).





Click below to navigate through the document

**Company overview** 

Financial review

Conclusions

**Appendix** 

References

# Bolstered Neuroscience pipeline with in-licensing of votoplam (PTC518), potential first oral disease-modifying therapy for Huntington's Disease

#### Significant unmet need in HD

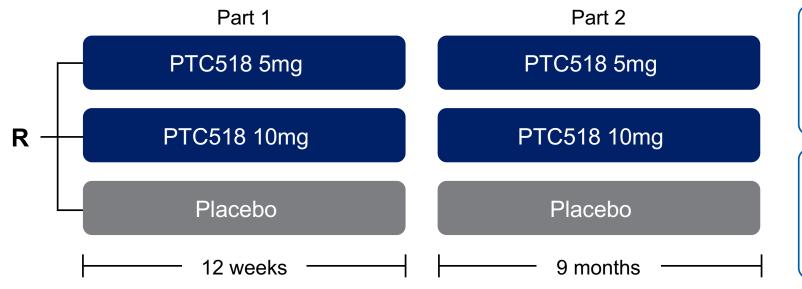
- Fatal neurodegenerative disease caused by an inherited genetic mutation in the HTT gene
- No existing disease-modifying therapies
- Prevalence: ~37k (US) and ~28k (EU5) "manifest" symptomatic patients, ~2x "pre-manifest" patients<sup>1</sup>

## Potential first oral disease-modifying therapy

- Votoplam is an HTT splicing modifier, which reduces HTT expression
- LMW approach has favorable biodistribution for mHTT reduction

#### Ph2 PIVOT-HD study ongoing

#### Study design



#### Week 12 Endpoints

- Safety and tolerability
- Blood HTT mRNA and protein lowering
- CNS exposure

#### **Month 12 Endpoints**

- CSF HTT protein lowering
- CNS biomarkers
- HD clinical scales

#### Interim results from 32 patients at 12 months

 Dose-dependent mHTT protein reductions in blood and CSF, and promising trends in clinical measures with no evidence of treatment-related spikes in NfL

#### > Ph2 PIVOT-HD study readout expected in H1 2025

See page 77 for references (footnote 1). Novartis obtained global rights to develop, manufacture, and commercialize votoplam under license/collaboration agreement with PTC Therapeutics.





Click below to navigate through the document

**Company overview** 

Financial review

Conclusions

**Appendix** 

References

### **Expect to continue our innovation momentum in 2025**

#### 2025 selected key events (expected)

15+ Key approvals or submissions

Atrasentan IgAN (US approval)

Fabhalta® C3G (US, JP, EU approvals)

Pluvicto® mCRPC, pre-taxane (US approval)

Scemblix® 1L CML (JP approval, EU submission)

Pluvicto® mHSPC (US submission)

Cosentyx® GCA (US, EU submissions)

Remibrutinib CSU (US, EU, CN submissions)

**Zolgensma® SMA IT** (US, EU, JP submissions)

10+ Key readouts (six pivotal)

Cosentyx® GCA Ph3

Cosentyx® PMR Ph3

Ianalumab SjS Ph3s

lanalumab 2L ITP Ph3

Pluvicto<sup>®</sup> mHSPC Ph3 KLU156 Malaria Ph3

Remibrutinib FA Ph2

Ianalumab HS Ph2

Votoplam (PTC518) HD Ph2<sup>1</sup>

NIO752 (tau ASO) (AD, PSP) Ph1

10+ Key study initiations

Remibrutinib HS Ph3

Remibrutinib gMG Ph3

Ac-PSMA-617 PC Ph3

Kisqali + oral SERD Ph3<sup>2</sup>

YTB323 AAV Ph2

JSB462 (AR degrader) PC Ph2

**GIA632 (IL-15 mAb) Ph2** 

QCZ484 rHTN Ph2

VHB937 (TREM2) AD Ph2

YTB323 gMG Ph1



<sup>1.</sup> Ongoing study shown is sponsored by PTC Therapeutics. 2. Ongoing combination study shown is sponsored by Olema Pharmaceuticals.



Click below to navigate through the document

**Company overview** 

Financial review

Conclusions

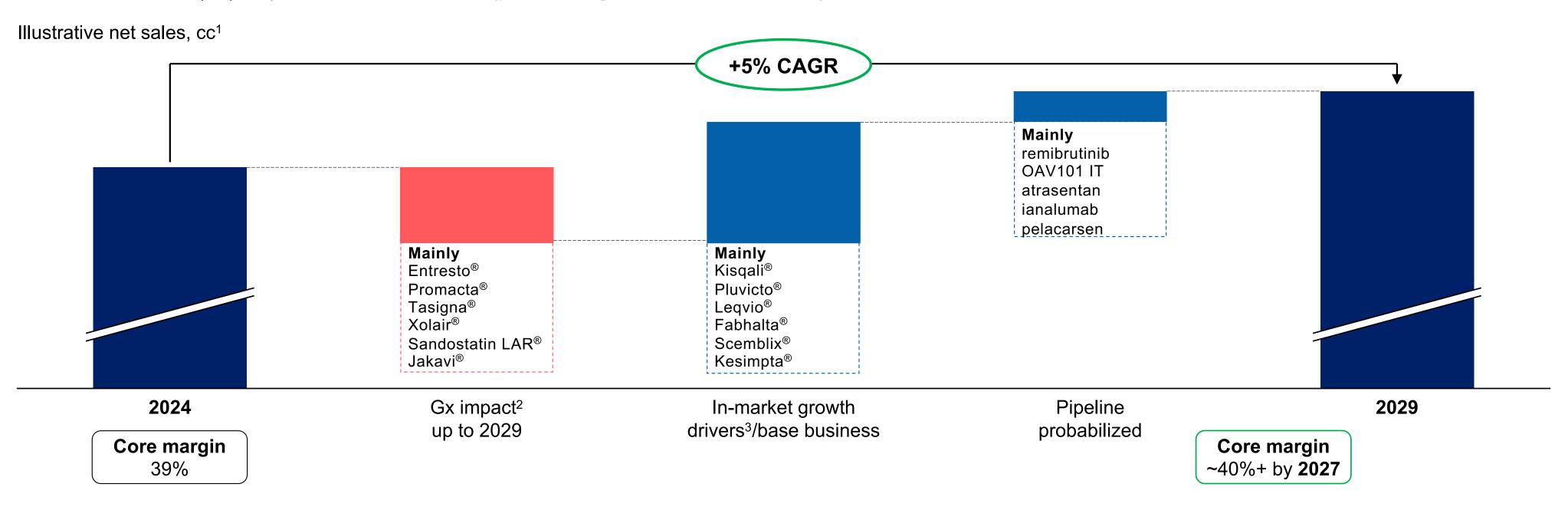
**Appendix** 

References

# Confident in our mid-term guidance of +5% cc sales CAGR 2024-2029 and 40%+ core margin by 2027

#### Mid-term guidance

2024-2029 +5% (cc) expected sales CAGR (previous guidance 2023-2028)



Note: All figures reflecting Continuing Operations. 1. Core results and constant currencies (cc) are non-IFRS measures. An explanation of non-IFRS measures can be found on page 47 of the Condensed Financial Report 2. For forecasting purposes, we assume Entresto US LoE in mid-2025. 3. Including indication expansion. Leqvio – licensed from Alnylam Pharmaceuticals, Inc. Pelacarsen – licensed from Ionis Pharmaceuticals, Inc.







Click below to navigate through the document

Company overview

**Financial review** 

Conclusions

Appendix

References

## Financial review and 2025 guidance

**Harry Kirsch** 

**Chief Financial Officer** 





Click below to navigate through the document

Company overview

**Financial review** 

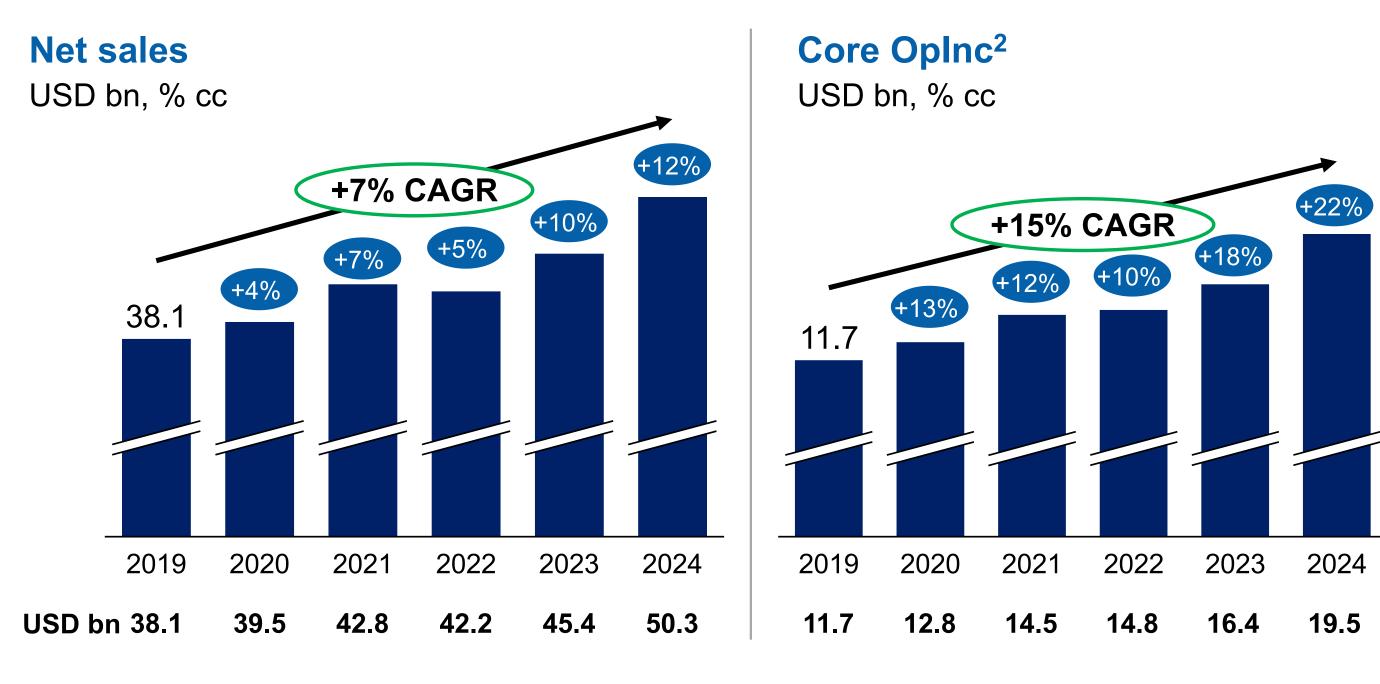
Conclusions

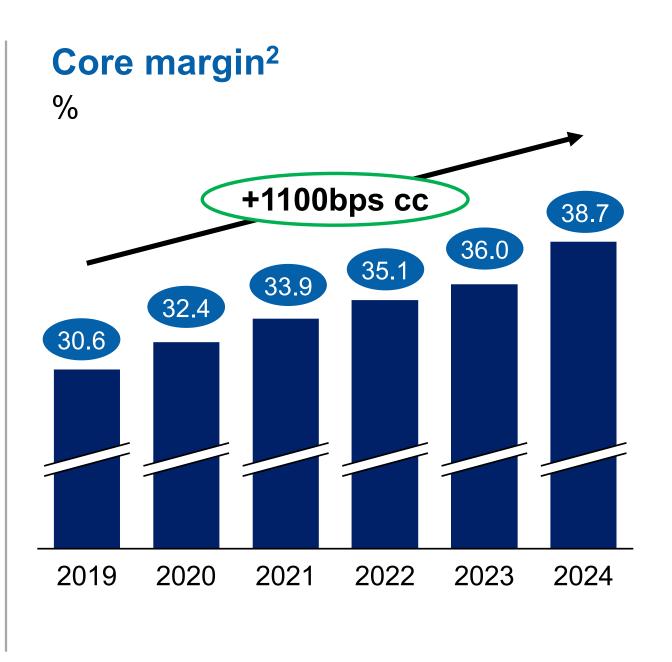
**Appendix** 

References

# Novartis continues strong track record of sales growth with margin expansion in 2024

Continuing operations<sup>1</sup> performance, *numbers restated post-Sandoz spin-off* 





<sup>1.</sup> As defined on page 35 of the Condensed Financial Report, Continuing operations include the retained business activities of Novartis, comprising the Innovative Medicines Division and the continuing Corporate activities. 2. Core results and constant currencies are non-IFRS measures. An explanation of non-IFRS measures can be found on page 47 of the Condensed Financial Report. Unless otherwise noted, all growth rates refer to same period in PY.





Click below to navigate through the document

Company overview

**Financial review** 

Conclusions

Appendix

References

### In 2024, we met and exceeded our full-year guidance

## Continuing operations<sup>1</sup> In cc<sup>2</sup>

	Sales	Core Opinc
FY guidance (as per Q3 2024)	Expected to grow low double-digit	Expected to grow high-teens
Actual results FY 2024 vs. PY	+12%	+22%



<sup>1.</sup> As defined on page 35 of the Condensed Financial Report, Continuing operations include the retained business activities of Novartis, comprising the Innovative Medicines Division and the continuing Corporate activities. 2. Core results and constant currencies are non-IFRS measures. An explanation of non-IFRS measures can be found on page 47 of the Condensed Financial Report.



Click below to navigate through the document

Company overview

Financial review

Conclusions

Appendix

References

# Robust top and bottom-line growth during Q4 and FY, with record margin and free cash flow in 2024

Continuing Operations <sup>1,2</sup>	Q4	Q4	Change	e vs. PY	FY	FY	Change	vs. PY
USD million	2023	2024	% USD	% сс	2023	2024	% USD	% cc
Total Net Sales	11,423	13,153	15	16	45,440	50,317	11	12
Core operating income	3,821	4,859	27	29	16,372	19,494	19	22
Core margin	33.5%	36.9%	+3.4%pts	+3.7%pts	36.0%	38.7%	+2.7%pts	+3.3%pts
Operating income	2,582	3,530	37	39	9,769	14,544	49	55
Net Income	2,638	2,820	7	6	8,572	11,939	39	45
Core EPS	1.53	1.98	29	33	6.47	7.81	21	24
EPS	1.29	1.42	10	10	4.13	5.92	43	49
Free cash flow	2,141	3,635	70		13,160	16,253	24	

<sup>1.</sup> Constant currencies (cc), core results and free cash flow are non-IFRS measures. An explanation of non-IFRS measures can be found on page 47 of the Condensed Financial Report. Unless otherwise noted, all growth rates refer to same period in PY. 2. As defined on page 35 of the Condensed Financial Report, Continuing operations include the retained business activities of Novartis, comprising the innovative medicines business and the continuing Corporate activities and Discontinued operations include operational results from the Sandoz business.





Click below to navigate through the document

Company overview

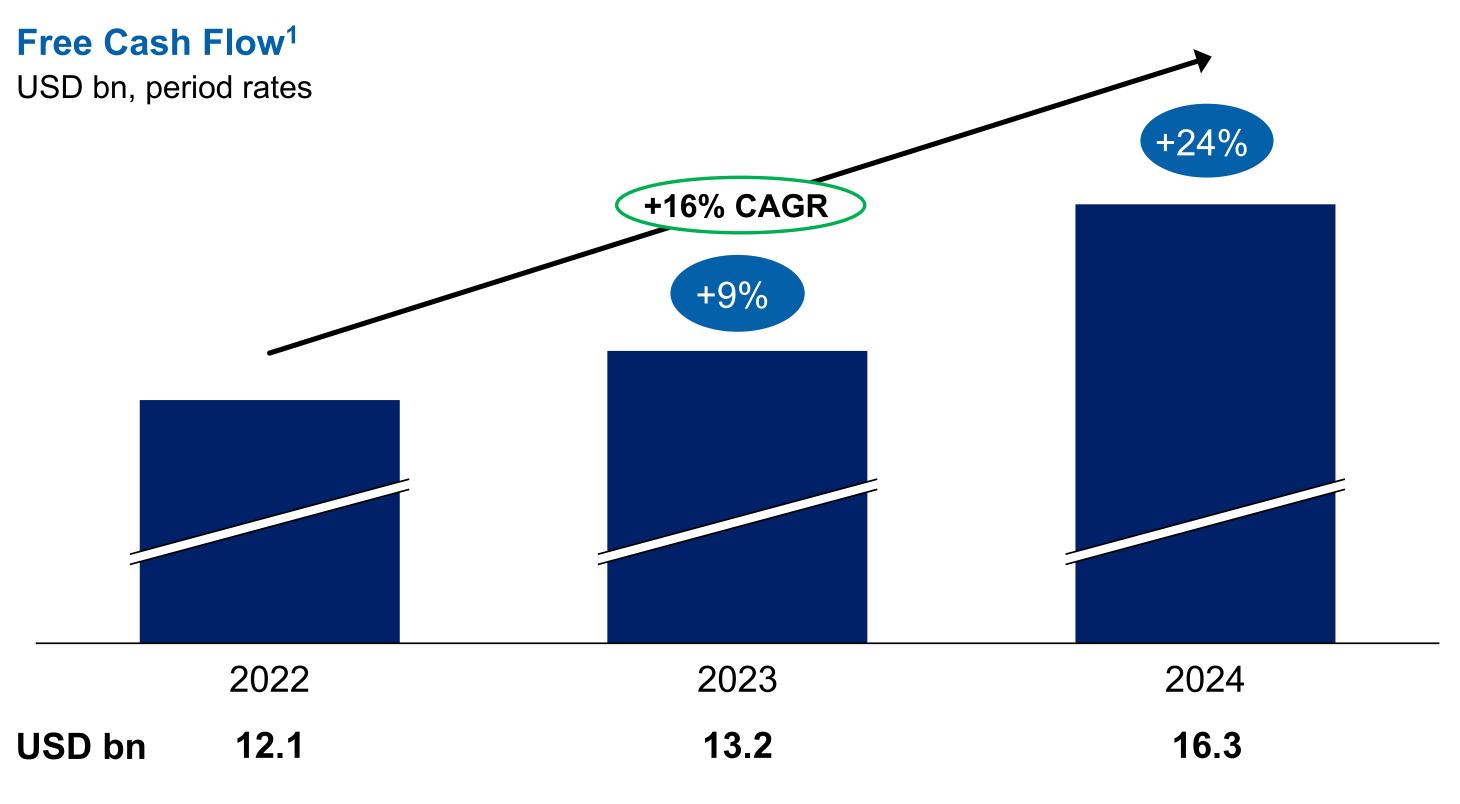
**Financial review** 

Conclusions

Appendix

References

### Continued focus on Free Cash Flow generation



2024 growth driven by higher core operating income

1. Free cash flow and core results are non-IFRS measures. An explanation of non-IFRS measures can be found on page 47 of the Condensed Financial Report. Unless otherwise noted, all growth rates refer to same period in PY.





Click below to navigate through the document

Company overview

**Financial review** 

Conclusions

Appendix

References

## Continuing our shareholder-friendly capital allocation strategy

#### **Investing in the business**

#### Investments in organic business

Ongoing investment in R&D (USD 9.3bn in 2024<sup>1</sup>) and CapEx (USD 1.4bn in 2024)

#### **Value-creating bolt-ons**

>30 strategic deals in the last 2 years to strengthen our pipeline, including in NS, RLT and Renal

## Returning capital to shareholders

#### Consistently growing annual dividend<sup>2</sup>

Dividend of CHF 3.50 per share, increase of 6.1%, proposed for 2024

#### **Share buybacks**

Up-to USD 15bn share buyback continuing, with up to USD 5.4bn still to be executed<sup>3</sup>

**Substantial** 

cash

generation



<sup>1.</sup> Refers to Core R&D expenses. Core results and constant currencies are non-IFRS measures. An explanation of non-IFRS measures can be found on page 47 of the Condensed Financial Report. 2. In CHF. 3. As of December 31, 2024.



Click below to navigate through the document

Company overview

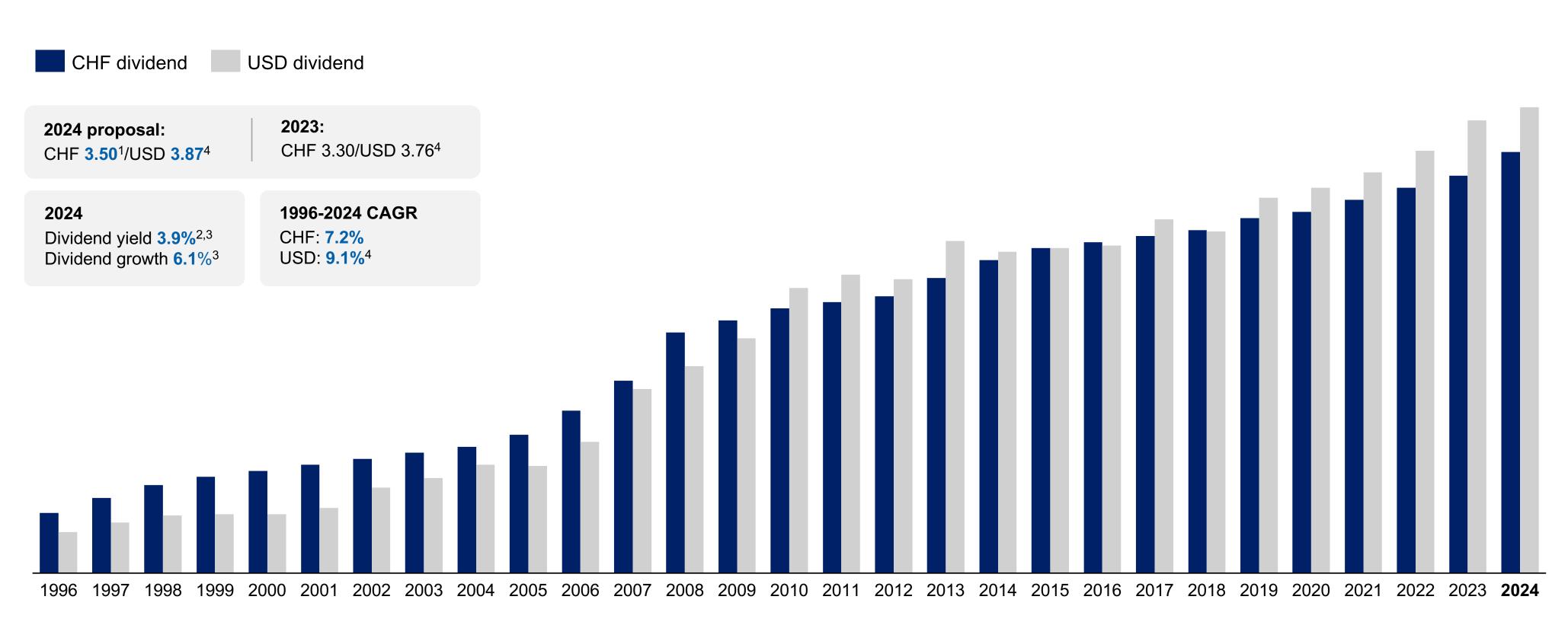
**Financial review** 

Conclusions

**Appendix** 

References

# Novartis proposes 3.50 CHF/share<sup>1</sup> dividend at the AGM; 28<sup>th</sup> consecutive dividend increase in CHF since 1996



<sup>1.</sup> Proposal to shareholders at the 2025 Annual General Meeting, taking place on March 7, 2025. 2. Based on the NOVN closing share price of CHF 88.70, as of December 31, 2024. 3. In CHF.



<sup>4.</sup> Historical dividends per share converted at historical exchange rates at the dividend payment dates as per Bloomberg; for 2024, translated into US dollars at the FX rate of CHF/USD of 1.107, as of December 31, 2024.



Click below to navigate through the document

Company overview

**Financial review** 

Conclusions

**Appendix** 

References

### Novartis 2025 full year guidance

Expected, barring unforeseen events; growth vs. PY in cc<sup>1</sup>

# Net sales expected to grow mid- to high single-digit

Core operating income
expected to grow
high single to low double-digit

#### **Key assumptions<sup>2</sup>**

 We assume Tasigna<sup>®</sup>, Promacta<sup>®</sup> and Entresto<sup>®</sup> US generic entry mid-2025 for forecasting purposes<sup>2</sup>

#### FY guidance on other financial KPIs

- Core net financial result: Expenses expected to be around USD 1bn
- Core tax rate: Expected to be around 16-16.5%



<sup>1.</sup> Constant currencies (cc) and core results are non-IFRS measures. An explanation of non-IFRS measures can be found on page 47 of the Condensed Financial Report. Unless otherwise noted, all growth rates refer to same period in PY.

<sup>2.</sup> Timing of Entresto US generic entry is subject to ongoing patent and regulatory litigation.



Click below to navigate through the document

Company overview

**Financial review** 

Conclusions

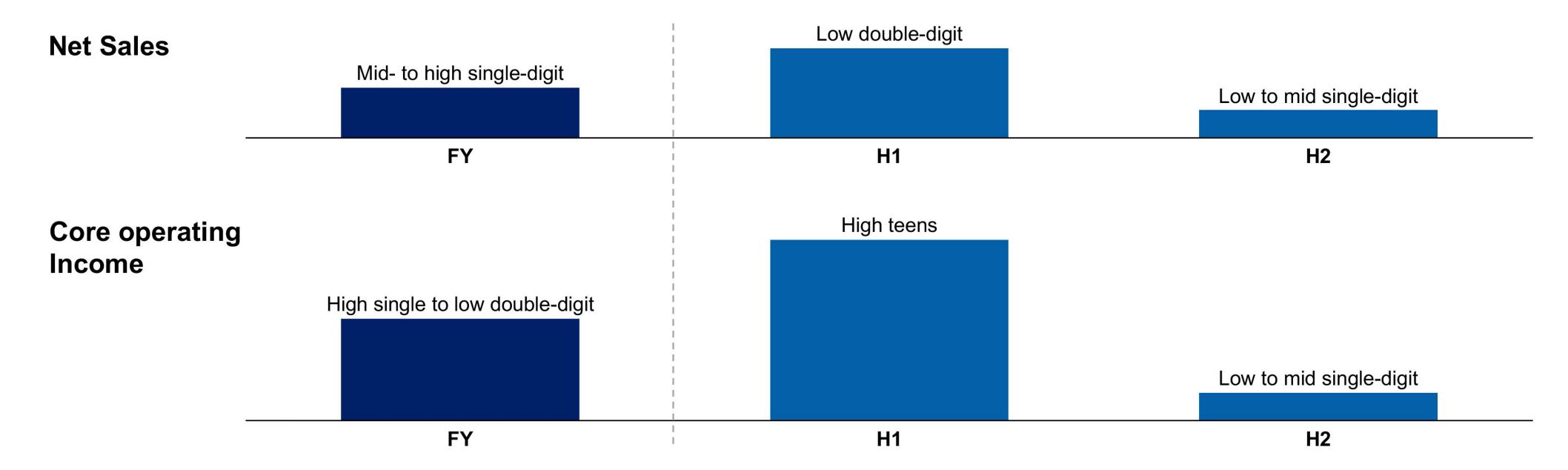
**Appendix** 

References

# Expect continued strong volume growth from priority brands in 2025; H2 impacted by potential Tasigna®, Promacta® and Entresto® US Gx entry²

2025 growth vs. PY (cc)

Illustrative



<sup>1.</sup> Core results and constant currencies are non-IFRS measures. Details regarding non-IFRS measures can be found starting on page 47 of the Condensed Financial Report. 2. We assume Tasigna®, Promacta® and Entresto® US generic entry mid-2025 for forecasting purposes.





Click below to navigate through the document

Company overview

**Financial review** 

Conclusions

Appendix

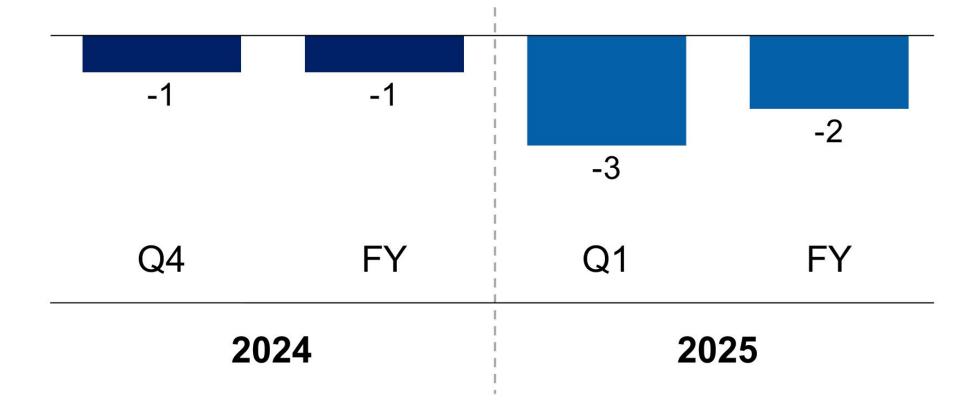
References

### **Expected currency impact for Q1 and full year 2025**

#### **Currency impact vs. PY**

%pts, assuming late-January exchange rates prevail in 2025

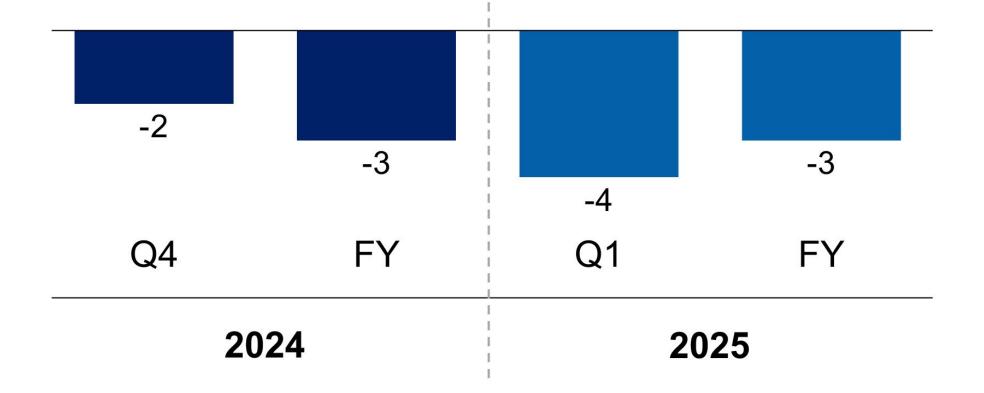
#### **FX** impact on Net sales







#### **FX** impact on Core operating income







Click below to navigate through the document

Company overview

Financial review

Conclusions

**Appendix** 

References

## Conclusions

Vas Narasimhan, M.D. **Chief Executive Officer** 







Click below to navigate through the document

Company overview

Financial review

**Conclusions** 

Appendix

References



Continued strong business momentum in Q4, delivering one of the best financial performances in our history



Met and exceeded our full-year guidance



**Continued to** advance our pipeline, including new approvals and readouts for assets that will fuel our midto long-term growth



**Expect to continue** strong sales growth with margin expansion in 2025, and remain on track to deliver our mid-term guidance

Constant currencies (cc) and core results are non-IFRS measures. An explanation of non-IFRS measures can be found on page 47 of the Condensed Financial Report. Unless otherwise noted, all growth rates refer to same period in PY.





Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

Innovation: Pipeline overview Financial performance Innovation: Clinical trials **Abbreviations** 

References

## Appendix







Click below to navigate through the document

Company overview

Financial review

Conclusions

**Appendix** 

**Innovation: Pipeline overview** 

Financial performance Innovation: Clinical trials **Abbreviations** 

References

## Key innovation milestones in 2025

2025 selected key events	(expected)	H1 2025	H2 2025
Regulatory	Atrasentan IgAN	US	
decisions	Fabhalta® (iptacopan) C3G	US, JP	EU
decisions	Pluvicto® mCRPC, pre-taxane	US	
	Scemblix® 1L CML		JP
Submissions	Remibrutinib CSU	US, EU, CN	
	Zolgensma® SMA IT	US, EU	JP
	Scemblix® CML 1L	EU	
	Pluvicto® mHSPC		US
	Cosentyx® GCA		US, EU
Readouts	Cosentyx® GCA	Ph3 (GCAPTAIN)	
	Cosentyx® PMR		Ph3 (REPLENISH)
	lanalumab SjS		Ph3s (NEPTUNUS-1 and -2)
	lanalumab 2L ITP		Ph3 (VAYHIT2)
	Pluvicto® mHSPC		Ph3 (PSMAddition)
	Remibrutinib FA		Ph2
	lanalumab HS	Ph2	
	Votoplam (PTC518) HD¹	Ph2	
Key study starts	Remibrutinib HS	Ph3	
	Remibrutinib gMG	Ph3	
	Ac-PSMA-617 PC	Ph3	
	YTB323 AAV	Ph2	
	JSB462 (AR degrader) PC		Ph2
	GIA632 (IL-15 mAb)		Ph2
	QCZ484 rHTN		Ph2
	VHB937 (TREM2) AD		Ph2

<sup>1.</sup> Ongoing study shown is sponsored by PTC Therapeutics.





Click below to navigate through the document

Company overview

Financial review

Conclusions

**Appendix** 

**Innovation: Pipeline overview** 

Financial performance Innovation: Clinical trials **Abbreviations** 

References

## Our pipeline projects at a glance

	Phase 1/2	Phase 3	Registration	Total
Oncology	23	8	4	35
Solid tumors	18	3	4	25
Hematology	5	5	0	10
Immunology	15	8	0	23
Neuroscience	7	6	0	13
Cardiovascular, Renal and Metabolic	4	7	2	13
Others (thereof IB&GH)	12 (9)	3 (3)	2 (2)	17
	61	32	8	101

IB&GH: In-market Brands and Global Health.





Click below to navigate through the document

Company overview

Financial review

Conclusions

**Appendix** 

**Innovation: Pipeline overview** 

Financial performance Innovation: Clinical trials **Abbreviations** 

References

## **Novartis pipeline in Phase 1**

Oncol	Oncology					
Code	Name	Mechanism	Indication(s)			
Solid to	umors					
AAA603	<sup>177</sup> Lu-NeoB	Radioligand therapy target GRPR	Breast cancer			
			Glioblastoma multiforme			
AAA617	Pluvicto <sup>®</sup>	Radioligand therapy target PSMA	Metastatic neuroendocrine prostate cancer			
AAA802	<sup>225</sup> Ac-PSMA-R2	Radioligand therapy target PSMA	Prostate cancer			
AAA817	<sup>225</sup> Ac-PSMA-617	Radioligand therapy target PSMA	Metastatic castration-resistant prostate cancer			
FXX489	<sup>177</sup> Lu-NNS309	Radioligand therapy	Solid tumors			
GIZ943	GIZ943	-	Solid tumors			
HRO761	HRO761	Werner inhibitor	Solid tumors			
IAG933	IAG933	-	Mesothelioma			
KFA115	KFA115	Novel immunomodulatory Agent	Solid tumors			
MGY825	MGY825	-	NSCLC			
Hematology						
DFV890	DFV890	NLRP3 inhibitor	Low risk myelodysplastic syndrome			
PIT565	PIT565	-	B-cell malignancies			
YTB323	rapcabtagene autoleucel	CD19 CAR-T	Adult ALL			

Cardio	Cardiovascular, Renal and Metabolic					
Code	Name	Mechanism	Indication(s)			
DFV890	DFV890	NLRP3 inhibitor	Cardiovascular risk reduction			

#### 16 lead indications

Lead indication

Neuroscience					
Code	Name	Mechanism	Indication(s)		
DFT383	DFT383	CTNS gene delivery	Cystinosis		
NIO752	NIO752	Tau antisense oligonucleotide	Alzheimer's disease		
			Progressive supranuclear palsy		
YTB323	rapcabtagene autoleucel	CD19 CAR-T	Relapsing multiple sclerosis		
			Primary progressive multiple sclerosis		
			Generalized Myasthenia Gravis		

Immu	nology		
Code	Name	Mechanism	Indication(s)
IPX643	IPX643	-	Inflammation-driven diseases
PIT565	PIT565	-	Systemic lupus erythematosus
YMI024	YMI024	-	Inflammation-driven diseases

Others					
Code	Name	Mechanism	Indication(s)		
IB&GH					
EDI048	EDI048	CpPI(4)K inhibitor	Cryptosporidiosis		
ITU512	ITU512	HbF inducing agent	Sickle cell disease		





Click below to navigate through the document

Company overview

Financial review

Conclusions

**Appendix** 

**Innovation: Pipeline overview** 

Financial performance Innovation: Clinical trials **Abbreviations** 

References

## **Novartis pipeline in Phase 2**

Oncol	ogy		
Code	Name	Mechanism	Indication(s)
Solid tu	umors		
AAA601	Lutathera <sup>®</sup>	Radioligand therapy target SSTR	GEPNET, pediatrics
			1L ES-SCLC
			Glioblastoma
AAA603	<sup>177</sup> Lu-NeoB	Radioligand therapy target GRPR	Multiple solid tumors
AAA614	AAA614	Radioligand therapy target FAP	Solid tumors
DZR123	tulmimetostat	EZH1, EZH2 inhibitor	Solid tumors & lymphomas
JSB462	JSB462	Androgen receptor protein degrader	Prostate cancer
Hemato	ology		
ABL001	Scemblix <sup>®</sup>	BCR-ABL inhibitor	Chronic myeloid leukemia, pediatrics
YTB323	rapcabtagene autoleucel	CD19 CAR-T	1L high-risk large B-cell lymphoma

Neuro	science		
Code	Name	Mechanism	Indication(s)
VHB937	VHB937	TREM2 stabilizer and activator	Amyotrophic lateral sclerosis

Cardiovascular, Renal and Metabolic					
Code	Name	Mechanism	Indication(s)		
LNP023	Fabhalta <sup>®</sup>	CFB inhibitor	Lupus nephritis		
			ANCA associated vasculitis		
TIN816	TIN816	ATP modulator	Acute kidney injury		

#### 16 lead indications

Lead indication

Immunology							
Code	Name	Mechanism	Indication(s)				
DFV890	DFV890	NLRP3 inhibitor	Osteoarthritis				
LOU064	remibrutinib	BTK inhibitor	Food allergy				
			Hidradenitis suppurativa				
LRX712	LRX712	-	Osteoarthritis				
MAS825	MAS825	IL1B, IL18 Inhibitor	NLRC4-GOF indications				
NGI226	NGI226	-	Tendinopathy				
RHH646	RHH646	-	Osteoarthritis				
VAY736	ianalumab	BAFF-R inhibitor, ADCC- mediated B-cell depletor	Hidradenitis suppurativa				
			Systemic scleroderma				
YTB323	rapcabtagene autoleucel	CD19 CAR-T	srSLE/LN				
			Systemic scleroderma				
			Myositis				

Others						
		Maskanian	In all a 41 a 11 a			
Code	Name	Mechanism	Indication(s)			
IB&GH						
EYU688	EYU688	NS4B inhibitor	Dengue fever			
INE963	INE963	Plasmodium falciparum inhibitor	Malaria, uncomplicated			
KAE609	cipargamin	PfATP4 inhibitor	Malaria, severe			
			Malaria, uncomplicated			
LXE408	LXE408	Proteasome inhibitor	Visceral leishmaniasis			
PKC412	Rydapt <sup>®</sup>	Multi-targeted kinase inhibitor	Acute myeloid leukemia, pediatrics			
SEG101	Adakveo <sup>®</sup>	P-selectin inhibitor	Sickle cell disease, pediatrics			
Others						
LNP023	Fabhalta <sup>®</sup>	CFB inhibitor	iAMD			
LTP001	LTP001	SMURF1 inhibitor	Pulmonary arterial hypertension			
			Idiopathic pulmonary fibrosis			





Click below to navigate through the document

Company overview

Financial review

Conclusions

**Appendix** 

**Innovation: Pipeline overview** 

Financial performance Innovation: Clinical trials **Abbreviations** 

References

# **Novartis pipeline in Phase 3**

Oncology				
Code	Name	Mechanism	Indication(s)	
Solid tu	ımors			
AAA617	Pluvicto <sup>®</sup>	Radioligand therapy target PSMA	Metastatic hormone sensitive prostate cancer (mHSPC)	
			Oligometastatic prostate cancer	
BYL719	Vijoice <sup>®</sup>	PI3K-alpha inhibitor	Lymphatic malformations	
Hemato	logy			
DAK539	pelabresib	BET inhibitor	Myelofibrosis	
LNP023	Fabhalta <sup>®</sup>	CFB inhibitor	Atypical hemolytic uraemic syndrome	
VAY736	ianalumab	BAFF-R inhibitor, ADCC-	1L Immune Thrombocytopenia	
		mediated B-cell depletor	2L Immune Thrombocytopenia	
			warm Autoimmune Hemolytic Anemia	

Cardio	Cardiovascular, Renal and Metabolic			
Code	Name	Mechanism	Indication(s)	
FUB523	zigakibart	Anti-APRIL	IgA nephropathy	
KJX839	Leqvio®	siRNA (regulation of LDL-C)	CVRR (secondary prevention)	
			CVRR (primary prevention)	
			Hyperlipidemia, pediatrics	
LNP023	Fabhalta <sup>®</sup>	CFB inhibitor	C3 glomerulopathy, pediatrics	
			IC-MPGN	
TQJ230	pelacarsen	ASO targeting Lp(a)	Secondary prevention of cardiovascular events in patients with elevated levels of lipoprotein (a) (CVRR-Lp(a))	

# 6 lead indications

Lead indication

Neuroscience				
Code	Name	Mechanism	Indication(s)	
BAF312	Mayzent <sup>®</sup>	S1P1,5 receptor modulator	Multiple sclerosis, pediatrics	
LNP023	Fabhalta <sup>®</sup>	CFB inhibitor	Myasthenia gravis	
LOU064	remibrutinib	BTK inhibitor	Multiple sclerosis	
			Myasthenia gravis	
OAV101	AVXS-101	SMN1 gene replacement therapy	SMA IT administration	
OMB157	Kesimpta <sup>®</sup>	CD20 Antagonist	Multiple sclerosis, pediatrics	
LOU064 OAV101	remibrutinib  AVXS-101	BTK inhibitor  SMN1 gene replacement therapy	Multiple sclerosis  Myasthenia gravis  SMA IT administration	

Immu	Immunology			
Code	Name	Mechanism	Indication(s)	
AIN457	Cosentyx®	IL17A inhibitor	Giant cell arteritis	
			Polymyalgia rheumatica	
LOU064	remibrutinib	BTK inhibitor	Chronic spontaneous urticaria	
			Chronic spontaneous urticaria, pediatrics	
			Chronic inducible urticaria	
VAY736	ianalumab	BAFF-R inhibitor, ADCC-	Sjögren's	
		mediated B-cell depletor	Lupus Nephritis	
			Systemic lupus erythematosus	

Others			
Code	Name	Mechanism	Indication(s)
IB&GH			
AMG334	Aimovig <sup>®</sup>	CGRPR antagonist	Migraine, pediatrics
KLU156	Ganaplacide + lumefantrine	Non-artemisinin plasmodium falciparum inhibitor	Malaria, uncomplicated
QMF149	Atectura <sup>®</sup>	LABA + ICS	Asthma, pediatrics





Click below to navigate through the document

Company overview

Financial review

Conclusions

**Appendix** 

**Innovation: Pipeline overview** 

Financial performance Innovation: Clinical trials **Abbreviations** 

References

# Novartis pipeline in registration

Oncology				
Code	Name	Mechanism	Indication(s)	
Solid tumors				
AAA601 <sup>1</sup>	Lutathera <sup>®</sup>	Radioligand therapy target SSTR	Gastroenteropancreatic neuroendocrine tumors (GEP-NET), 1st line in G2/3 tumors	
AAA617	Pluvicto®	Radioligand therapy target PSMA	Metastatic castration-resistant prostate cancer (mCRPC), pre-taxane	
INC424	Jakavi <sup>®</sup>	JAK1/2 inhibitor	Acute GVHD, pediatrics	
			Chronic GVHD, pediatrics	

Cardiovascular, Renal and Metabolic				
Code	Name	Mechanism	Indication(s)	
EXV811	atrasentan	ET <sub>A</sub> receptor antagonist	IgA nephropathy	
LNP023	Fabhalta <sup>®</sup>	CFB inhibitor	C3 glomerulopathy	

Others			
Code	Name	Mechanism	Indication(s)
IB&GH			
COA566	Coartem <sup>®</sup>	Artemisinin combination therapy	Malaria, uncomplicated (<5kg patients)
RTH258	Beovu <sup>®</sup>	VEGF Inhibitor	Diabetic retinopathy



# 1 lead indication

<sup>1. 177</sup>Lu-dotatate in US.



Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

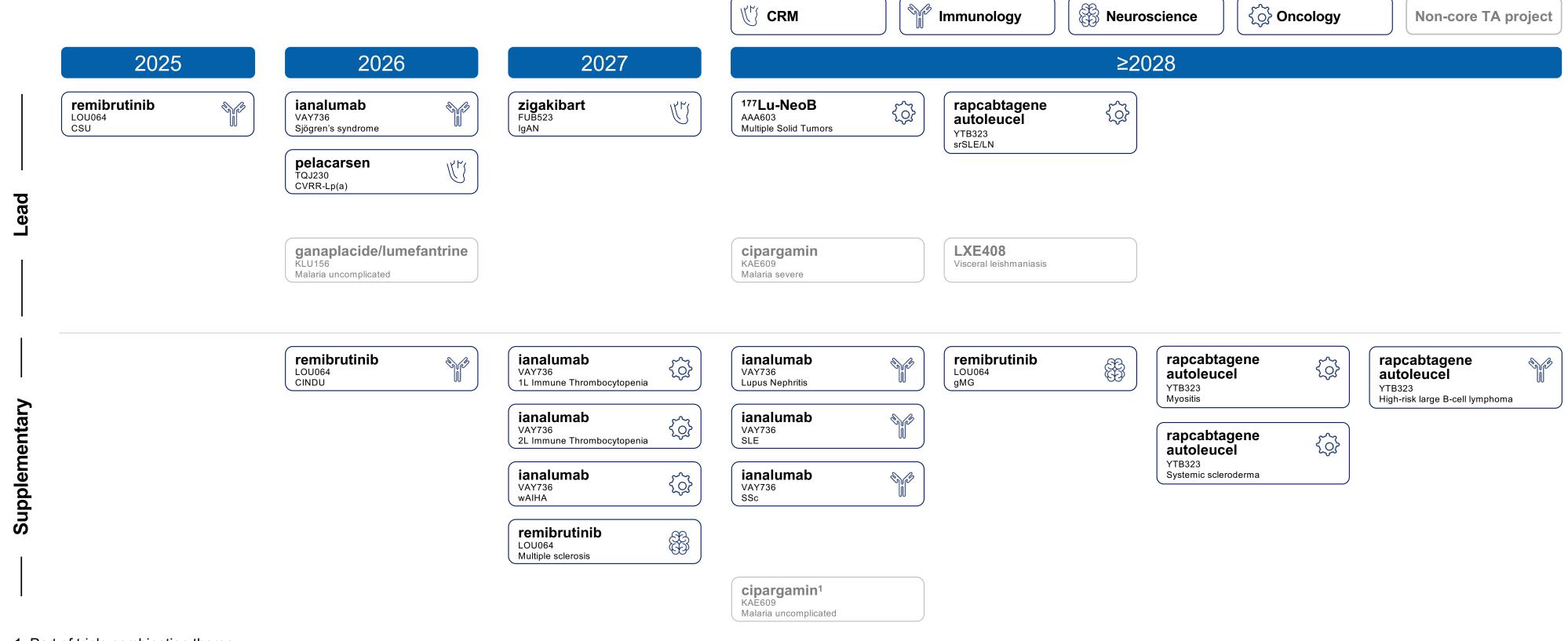
**Innovation: Pipeline overview** 

Financial performance
Innovation: Clinical trials
Abbreviations

References

# Novartis submission schedule

New Molecular Entities: Lead and supplementary indications



1. Part of triple combination therapy.





Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

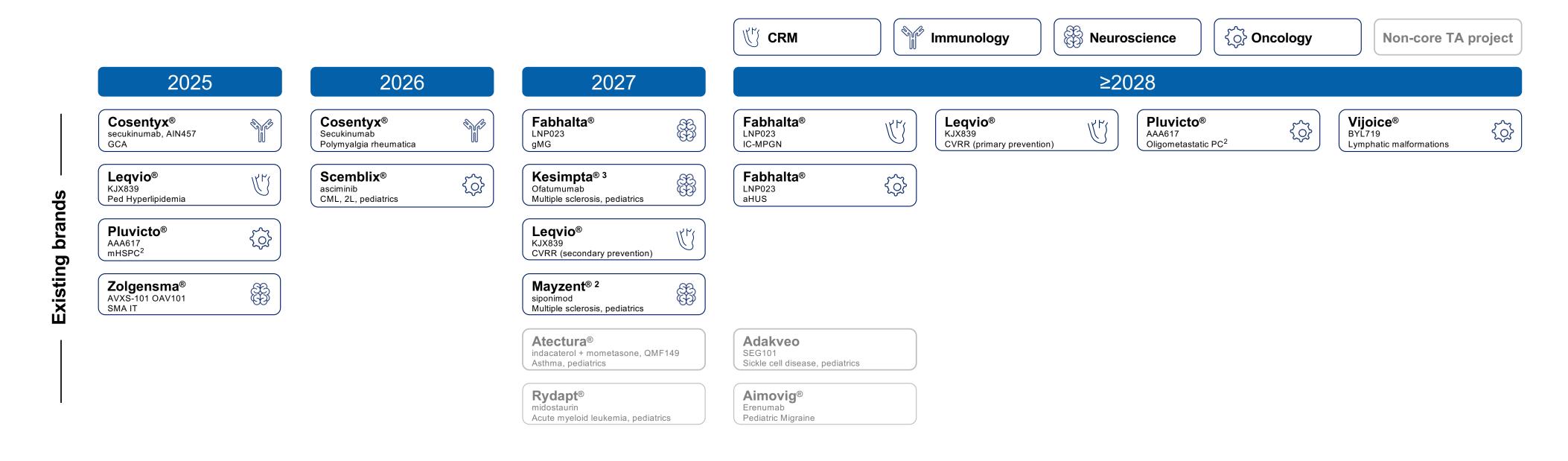
**Innovation: Pipeline overview** 

Financial performance
Innovation: Clinical trials
Abbreviations

References

# Novartis submission schedule

# Supplementary indications for existing brands





<sup>1. 177</sup>Lu-dotatate in US. 2. Event-driven trial endpoint. 3. Kesimpta and Mayzent: Pediatric trial in multiple sclerosis run in conjunction (NEOS).



Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

Innovation: Pipeline overview

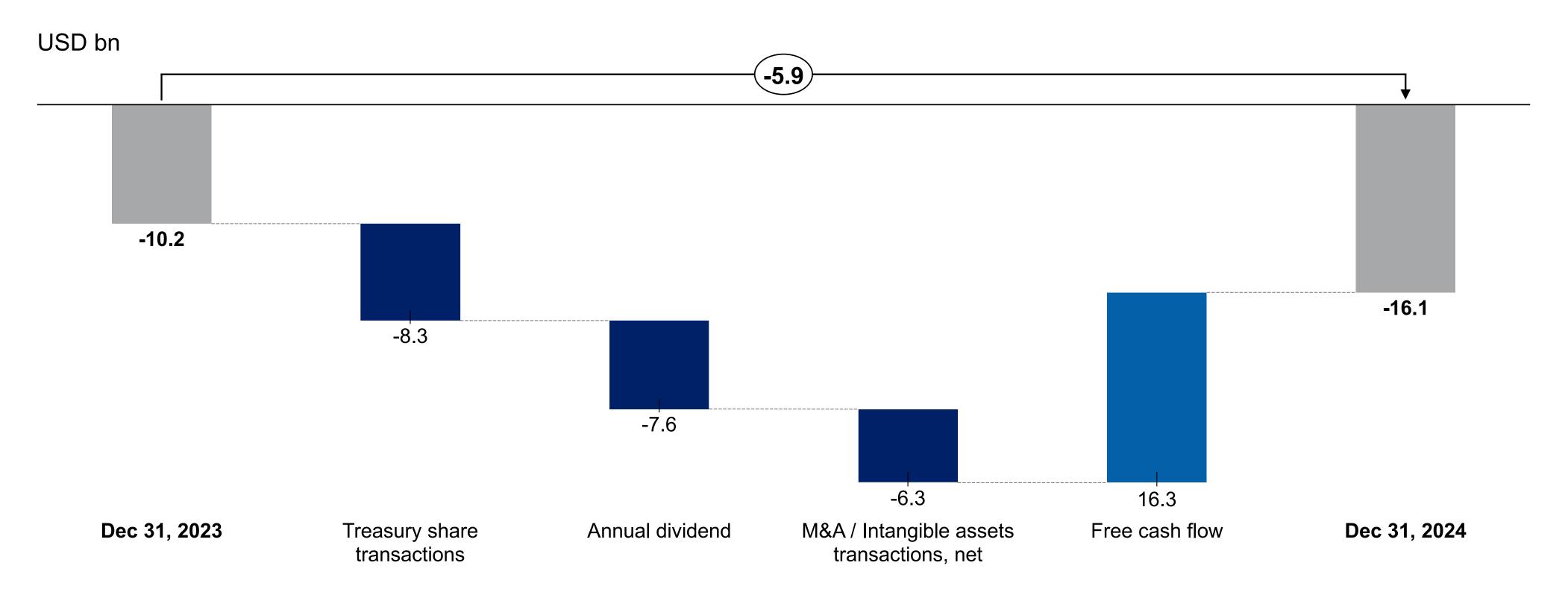
#### **Financial performance**

Innovation: Clinical trials

**Abbreviations** 

References

# Net debt increased by USD 5.9bn due to share buybacks, the annual dividend and M&A, partially offset by FCF



Free cash flow is a non-IFRS measures. An explanation of non-IFRS measures can be found on page 47 of the Condensed Financial Report. Unless otherwise noted, all growth rates refer to same period in PY.







Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

Cardiovascular, Renal and Metabolic

Immunology

Neuroscience

Oncology

In-market Brands & Global Health

**Abbreviations** 

References

# **Clinical Trials Update**

Includes selected ongoing or recently concluded global trials of Novartis development programs/products which are in confirmatory development or marketed (typically Phase 2b or later).

For further information on all Novartis clinical trials, please visit: www.novartisclinicaltrials.com







Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

> Cardiovascular, Renal and Metabolic

Immunology

Neuroscience

Oncology

In-market Brands & Global Health

Abbreviations

References

# Cardiovascular, **Renal and Metabolic**







Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

> Cardiovascular, Renal and Metabolic

Immunology Neuroscience

Oncology In-market Brands

& Global Health

Abbreviations

References

# atrasentan - ETA receptor antagonist

## NCT04573478 ALIGN (CHK01-01)

Indication	IgA nephropathy
Phase	Phase 3
Patients	380
Primary	Change in proteinuria Time Frame: Up to Week 24 or approximately 6 months
Outcome Measures	Annualized total estimated Glomerular Filtration Rate (eGFR) slope estimated over 24 months
Arms Intervention	Arm 1 Experimental: Atrasentan, once daily oral administration of 0.75 mg atrasentan for 132 weeks
	Arm 2 Placebo comparator: Placebo once daily oral administration of placebo for 132 weeks
Target Patients	Patients with IgA nephropathy (IgAN) at risk of progressive loss of renal function
Readout Milestone(s)	2023 (primary endpoint for US initial submission) 2026 (24 months)
Publication	TBD







Click below to navigate through the document

Company overview

Financial review

Conclusions

### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

> Cardiovascular, Renal and Metabolic

Immunology

Neuroscience Oncology

In-market Brands & Global Health

**Abbreviations** 

References

# Fabhalta® - CFB inhibitor

### **NCT04578834 APPLAUSE-IgAN (CLNP023A2301)**

Indication	IgA nephropathy
Phase	Phase 3
Patients	450
Primary Outcome Measures	Ratio to baseline in urine protein to creatinine ratio (sampled from 24h urine collection) at 9 months Annualized total estimated Glomerular Filtration Rate (eGFR) slope estimated over 24 months
Arms Intervention	Arm 1 - LNP023 200mg BID Arm 2 - Placebo BID
Target Patients	Primary IgA Nephropathy patients
Readout Milestone(s)	2023 (primary endpoint for US initial submission, 9 months UPCR) 2025 (24 months)
Publication	TBD

# Fabhalta® - CFB inhibitor

### **NCT05755386 APPARENT (CLNP023B12302)**

Indication	Immune complex-mediated membranoproliferative glomerulonephritis
Phase	Phase 3
Patients	68
Primary Outcome Measures	Log-transformed ratio to baseline in UPCR (sampled from a 24-hour urine collection) at 6 months. [Time Frame: 6 months (double-blind)] To demonstrate the superiority of iptacopan compared to placebo in reducing proteinuria at 6 months.  Log-transformed ratio to baseline in UPCR at the 12-month visit (both study treatment arms) [Time Frame: 12 months]  To evaluate the effect of iptacopan on proteinuria at 12 months.  Log-transformed ratio to 6-month visit in UPCR at the 12-month visit in the placebo arm. [Time Frame: 12 months]  To evaluate the effect of iptacopan on proteinuria at 12 months.
Arms Intervention	Arm 1 experimental: Drug: iptacopan 200 mg b.i.d. (Adults 200mg b.i.d; Adolescents 2x 100mg b.i.d) Arm 2 placebo to iptacopan 200mg b.i.d. (both on top of SoC)
Target Patients	Patients (adults and adolescents aged 12-17 years) with idiopathic IC-MPGN
Readout Milestone(s)	2028
Publication	Vivarelli M, et al., Kidney International Reports (2023), Iptacopan in idiopathic immune complex-mediated membranoproliferative glomerulonephritis: Protocol of the APPARENT multicenter, randomized Phase III study







Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

> Cardiovascular, Renal and Metabolic

Immunology

Neuroscience

Oncology

In-market Brands & Global Health

Abbreviations

References

# Leqvio® - siRNA (regulation of LDL-C)

### NCT03705234 ORION-4 (CKJX839B12301)

Indication	Hypercholesterolemia inc. Heterozygous Familial Hypercholesterolaemia (HeFH)
Phase	Phase 3
Patients	16124
Primary Outcome Measures	A composite of major adverse cardiovascular events, defined as: Coronary heart disease (CHD) death; Myocardial infarction; Fatal or non-fatal ischaemic stroke; or Urgent coronary revascularization procedure
Arms Intervention	Arm 1: every 6 months treatment Inclisiran sodium 300mg (given by subcutaneous injection on the day of randomization, at 3 months and then every 6-months) for a planned median duration of about 5 years  Arm 2: matching placebo (given bysubcutaneous injection on the day of randomization, at 3 months and then every 6 months) for a planned median duration of about 5 years.
Target Patients	Patient population with mean baseline LDL-C ≥ 100mg/dL
Readout Milestone(s)	2026
Publication	TBD

# Leqvio® - siRNA (regulation of LDL-C)

### NCT05030428 VICTORION-2P (CKJX839B12302)

Indication	Secondary prevention of cardiovascular events in patients with elevated levels of LDL-C
Phase	Phase 3
Patients	16970
Primary Outcome Measures	Time to First Occurrence of 3P-MACE (3-Point Major Adverse Cardiovascular Events)
Arms Intervention	Arm 1: Experimental Inclisiran sodium, Subcutaneous injection Arm 2: Placebo Comparator, Placebo Subcutaneous injection
Target Patients	Participants with established cardiovascular disease (CVD)
Readout Milestone(s)	2027
Publication	TBD







Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

> Cardiovascular, Renal and Metabolic

Immunology Neuroscience

Oncology

In-market Brands & Global Health

Abbreviations

References

# Leqvio® - siRNA (regulation of LDL-C)

### NCT04652726 ORION-16 (CKJX839C12301)

Indication	Hyperlipidemia, pediatrics
Phase	Phase 3
Patients	141
Primary Outcome Measures	Percentage (%) change in low-density lipoprotein cholesterol (LDL-C) from baseline to Day 330
Arms Intervention	Group 1: Inclisiran sodium 300mg on Days 1, 90, 270, placebo on Day 360, inclisiran sodium 300mg on Days 450 and 630 Group 2: Placebo on Days 1, 90, 270, inclisiran sodium 300mg on Days 360, 450 and 630.
Target Patients	Adolescents (12 to less than 18 years) with heterozygous familial hypercholesterolemia (HeFH) and elevated low density lipoprotein cholesterol (LDL-C)
Readout Milestone(s)	2025
Publication	Publication Design publication (O-16/-13) in Eur. J. Prev. Cardiol. Vol. 29, Feb. 2022 Presentation at EAS May-2022 on O-13/-16 study design

# Leqvio® - siRNA (regulation of LDL-C)

### NCT04659863 ORION-13 (CKJX839C12302)

Indication	Hyperlipidemia, pediatrics
Phase	Phase 3
Patients	13
Primary Outcome Measures	Percentage (%) change in low-density lipoprotein cholesterol (LDL-C) from baseline to day 330
Arms Intervention	Group 1: Inclisiran sodium 300mg on Days 1, 90, 270, placebo on Day 360, inclisiran sodium 300mg on Days 450 and 630.  Group 2: Placebo on Days 1, 90, 270, inclisiran sodium 300mg on Days 360, 450 and 630.
Target Patients	Adolescents (12 to less than 18 years) with homozygous familial hypercholesterolemia (HoFH) and elevated low density lipoprotein cholesterol (LDL-C)
Readout Milestone(s)	2025
Publication	Publication Design publication (O-16/-13) in Eur. J. Prev. Cardiol. Vol. 29, Feb. 2022 Presentation at EAS May-2022 on O-13/-16 study design







Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

> Cardiovascular, Renal and Metabolic

Immunology Neuroscience

Oncology

In-market Brands & Global Health

Abbreviations

References

# Leqvio® - siRNA (regulation of LDL-C)

### NCT05739383 VICTORION-1P (CKJX839D12302)

Indication	CVRR (Primary prevention)
Phase	Phase 3
Patients	14000
Primary Outcome Measures	Time to the first occurrence of 4P-MACE 4-Point-Major Adverse Cardiovascular Events (4P-MACE): composite of cardiovascular death, non-fatal myocardial infarction, non-fatal ischemic stroke, and urgent coronary revascularization
Arms Intervention	Arm 1 Experimental: Inclisiran Sodium 300mg, subcutaneous injection in pre-filled syringe Arm 2 Placebo
Target Patients	High-risk primary prevention patients
Readout Milestone(s)	2029
Publication	TBD

# Leqvio® - siRNA (regulation of LDL-C)

### NCT05763875 V-Mono (CKJX839D12304)

Indication	CVRR (Primary prevention)
Phase	Phase 3
Patients	350
Primary Outcome Measures	1.Percentage change in Low-density Lipoprotein Cholesterol (LDL-C) from baseline to day 150 compared with placebo [ Time Frame: Baseline, Day 150 ]
	2. Percentage change in LDL-C from baseline to day 150 compared with ezetimibe [ Time Frame: Baseline, Day 150 ]
Arms	Arm 1 Experimental: Inclisiran s.c and Placebo p.o
Intervention	Arm 2 Active Comparator: Placebo s.c. and Ezetimibe p.o.
	Arm 3 Placebo Comparator: Placebo s.c. and Placebo p.o.
Target Patients	Adult patients with primary hypercholesterolemia not receiving any lipid-lowering therapy (LLT), with a 10-year Atherosclerotic Cardiovascular Disease (ASCVD) risk of less than 7.
Readout Milestone(s)	2024
Publication	TBD







Click below to navigate through the document

Company overview

Financial review

Conclusions

### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

> Cardiovascular, Renal and Metabolic Immunology

Neuroscience

Oncology In-market Brands

& Global Health

Abbreviations

References

# pelacarsen - Antisense oligonucleotide (ASO) targeting Lp(a)

## NCT04023552 Lp(a)HORIZON (CTQJ230A12301)

Indication	Secondary prevention of cardiovascular events in patients with elevated levels of lipoprotein(a)
Phase	Phase 3
Patients	8323
Primary Outcome Measures	Time to the first occurrence of MACE (cardiovascular death, non-fatal MI, non-fatal stroke and urgent coronary re-vascularization)
Arms Intervention	TQJ230 80 mg injected monthly subcutaneously or matched placebo
Target Patients	Patients with a history of Myocardial infarction or Ischemic Stroke, or a clinically significant symptomatic Peripheral Artery Disease, and Lp(a) ≥ 70 mg/dL
Readout Milestone(s)	2026 (Event driven)
Publication	TBD







Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

> Cardiovascular, Renal and Metabolic Immunology

Neuroscience Oncology

In-market Brands & Global Health

Abbreviations

References

# zigakibart - Anti-APRIL

## NCT05852938 BEYOND (CFUB523A12301)

Indication	IgA nephropathy
Phase	Phase 3
Patients	292
Primary Outcome Measures	Change in proteinuria [ Time Frame: 40 weeks or approximately 9 months ]
Arms Intervention	Arm 1 Experimental: BION-1301 (Zigakibart) 600mg subcutaneous administration every 2 weeks for 104 weeks Arm 2 Placebo Comparator: Placebo subcutaneous administration every 2 weeks for 104 weeks
Target Patients	Adults with IgA Nephropathy
Readout Milestone(s)	2026
Publication	WCN Poster April 2024: BEYOND: A Phase 3, Randomized, Double-Blind, Placebo-controlled Trial of Zigakibart in Adults with IgA Nephropathy. Trimarchi H., et. al.







Click below to navigate through the document

Company overview

Financial review

Conclusions

### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

Cardiovascular, Renal and Metabolic

> Immunology

Neuroscience

Oncology

In-market Brands & Global Health

**Abbreviations** 

References

# Immunology







Click below to navigate through the document

Company overview

Financial review

Conclusions

### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

Cardiovascular, Renal and Metabolic

#### > Immunology

Neuroscience Oncology

In-market Brands & Global Health

Abbreviations

References

# Cosentyx® - IL-17A inhibitor

### NCT05767034 REPLENISH (CAIN457C22301)

Indication	Polymyalgia rheumatica
Phase	Phase 3
Patients	360
Primary Outcome Measures	Proportion of participants achieving sustained remission
Arms Intervention	Arm 1 Experimental: Secukinumab 300 mg, randomized in 1:1:1 ratio every 4 weeks
	Arm 2 Experimental: Secukinumab 150 mg, randomized in 1:1:1 ratio every 4 weeks
	Arm 3 Placebo : randomized in 1:1:1 ratio every 4 weeks
Target Patients	Adult patients with PMR who have recently relapsed
Readout Milestone(s)	2025
Publication	TBD

# Cosentyx® - IL-17A inhibitor

### NCT04930094 GCAPTAIN (CAIN457R12301)

Giant cell arteritis
Phase 3
349
Number of participants with sustained remission
Experimental: Secukinumab 150 and 300 mg Placebo Comparator: Placebo
Patients with Giant Cell Arteritis (GCA)
Primary 2025
TBD







Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

Cardiovascular, Renal and Metabolic

> Immunology

Neuroscience Oncology

In-market Brands & Global Health

Abbreviations

References

# ianalumab - BAFF-R inhibitor, ADCC-mediated B-cell depletor

## NCT05126277 SIRIUS-LN (CVAY736K12301)

Indication	Lupus Nephritis
Phase	Phase 3
Patients	420
Primary Outcome Measures	Frequency and percentage of participants achieving complete renal response (CRR) [ Time Frame: week 72 ]
Arms Intervention	Arm 1: Experimental - ianalumab s.c. q4w in addition to standard of care (SoC) Arm 2: Experiemental - ianalumab s.c. q12w in addition to SoC Arm 3: Placebo comparator - Placebo s.c. q4w in addition to SoC
Target Patients	Patients with active Lupus Nephritis
Readout Milestone(s)	Primary 2027
Publication	TBD







Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

Cardiovascular, Renal and Metabolic

#### > Immunology

Neuroscience Oncology

In-market Brands & Global Health

Abbreviations

References

# ianalumab - BAFF-R inhibitor, ADCC-mediated B-cell depletor

### NCT05349214 NEPTUNUS-2 (CVAY736A2302)

Indication	Sjögren's syndrome
Phase	Phase 3
Patients	505
Primary Outcome Measures	Change from baseline in EULAR Sjögren Syndrome Disease Activity Index (ESSDAI) score at Week 48 as compared to placebo
Arms Intervention	Arm 1: Experimental - ianalumab exposure level 1 Arm 2: Experimental - ianalumab exposure level 2 Arm 3: Placebo comparator
Target Patients	Patients with active Sjogren's syndrome
Readout Milestone(s)	Primary 2025
Publication	TBD

# ianalumab - BAFF-R inhibitor, ADCC-mediated B-cell depletor

### NCT05350072 NEPTUNUS-1 (CVAY736A2301)

Indication	Sjögren's syndrome
Phase	Phase 3
Patients	276
Primary Outcome Measures	Change from baseline in EULAR Sjögren Syndrome Disease Activity Index (ESSDAI) score at Week 48 as compared to placebo
Arms Intervention	Arm 1: Experimental - ianalumab
Target Patients	Arm 2: Placebo comparator  Patients with active Sjogren's syndrome
Readout Milestone(s)	Primary 2025
Publication	TBD







Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

Cardiovascular, Renal and Metabolic

#### > Immunology

Neuroscience Oncology

In-market Brands & Global Health

Abbreviations

References

# ianalumab - BAFF-R inhibitor, ADCC-mediated B-cell depletor

### NCT05639114 SIRIUS-SLE 1 (CVAY736F12301)

Indication	Systemic lupus erythematosus
Phase	Phase 3
Patients	406
Primary Outcome Measures	Proportion of participants on monthly ianalumab achieving Systemic Lupus Erythematosus Responder Index -4 (SRI-4) [ Time Frame: Week 60 ]
Arms Intervention	Experimental: lanalumab s.c. monthly Experimental: lanalumab s.c. quarterly Placebo Comparator: Placebo s.c. monthly
Target Patients	Patients with active systemic lupus erythematosus (SLE)
Readout Milestone(s)	2027
Publication	TBD

# ianalumab - BAFF-R inhibitor, ADCC-mediated B-cell depletor

### NCT05624749 SIRIUS-SLE 2 (CVAY736F12302)

	,
Indication	Systemic lupus erythematosus
Phase	Phase 3
Patients	280
Primary Outcome Measures	Proportion of participants achieving Systemic Lupus Erythematosus Responder Index -4 (SRI-4) [ Time Frame: Week 60 ]
Arms Intervention	Experimental: ianalumab s.c. monthly Placebo Comparator: placebo s.c. monthly
Target Patients	Patients with active systemic lupus erythematosus (SLE)
Readout Milestone(s)	2027
Publication	TBD
1 ublication	







Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

Cardiovascular, Renal and Metabolic

#### > Immunology

Neuroscience Oncology

In-market Brands & Global Health

Abbreviations

References

# ianalumab - BAFF-R inhibitor, ADCC-mediated B-cell depletor

## NCT06470048 (CVAY736S12201)

Indication	Systemic scleroderma
Phase	Phase 2
Patients	200
Primary Outcome Measures	3/5 Revised Composite Response Index in Systemic Sclerosis 25 (rCRISS25) response at Week 52
Arms	Arm 1 Experimental VAY736 (Ianalumab)
Intervention	- Treatment Period 1: lanalumab subcutaneous (s.c.) injection as defined in the protocol
	- Treatment Period 2: Open-label (OL) lanalumab subcutaneous (s.c.) injection as defined in the protocol
	Arm 2 Placebo Comparator: Placebo
	- Treatment Period 1: Placebo to Ianalumab subcutaneous (s.c.) injection as defined in the protocol
	- Treatment Period 2: Open-label (OL) lanalumab subcutaneous (s.c.) injection as defined in the protocol
<b>Target Patients</b>	Patients with diffuse cutaneous systemic sclerosis
Readout Milestone(s)	2028
Publication	TBD







Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

Cardiovascular, Renal and Metabolic

#### > Immunology

Neuroscience Oncology

In-market Brands & Global Health

Abbreviations

References

# remibrutinib - BTK inhibitor

## NCT05976243 (CLOU064M12301)

Indication	Chronic inducible urticaria
Phase	Phase 3
Patients	348
Primary Outcome Measures	<ol> <li>Proportion of participants with complete response in Total Fric Score; symptomatic dermographism [ Time Frame: Week 12 ]</li> <li>Proportion of participants with complete response in critical temperature threshold; cold urticaria [ Time Frame: Week 12 ]</li> <li>Proportion of participants with itch numerical rating scale =0; cholinergic urticaria [ Time Frame: Week 12 ]</li> </ol>
Arms Intervention	All arms oral, twice daily: Arm 1 Experimental Remibrutinib, symptomatic dermographism group Arm 2 Placebo symptomatic dermographism group Arm 3 Experimental Remibrutinib, cold urticaria group Arm 4 Placebo cold urticaria group Arm 5 Experimental Remibrutinib, cholinergic urticaria group Arm 6 Placebo cholinergic urticaria group
Target Patients	Adults suffering from CINDU inadequately controlled by H1-antihistamines
Readout Milestone(s)	2026
Publication	TBD







Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

Cardiovascular, Renal and Metabolic

Immunology

#### > Neuroscience

Oncology

In-market Brands & Global Health

**Abbreviations** 

References

# Neuroscience







Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

Cardiovascular, Renal and Metabolic Immunology

#### > Neuroscience

Oncology In-market Brands & Global Health

Abbreviations

References

# Fabhalta® - CFB inhibitor

## **NCT123456 APPRAISE (CLNP023Q12301)**

Indication	Generalized Myasthenia Gravis
Phase	Phase 3
Patients	146
Primary Outcome Measures	Change from baseline to Month 6 in Myasthenia Gravis Activity of Daily Living (MG-ADL) total score
Arms Intervention	Participants who meet the eligibility criteria will be randomized in a ratio of 1:1, to receive either iptacopan at a dose of 200 mg orally b.i.d or matching placebo
Target Patients	Patients with generalized MG who anti-AchR-positive and are not adequately responding to 2/3rd line SoC.
Readout Milestone(s)	2027
Publication	TBD







Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

Cardiovascular, Renal and Metabolic Immunology

#### > Neuroscience

Oncology In-market Brands

& Global Health

Abbreviations

References

# Mayzent® - S1P1,5 receptor modulator

## NCT04926818 NEOS (CBAF312D2301)

Indication	Multiple sclerosis, pediatrics
Phase	Phase 3
Patients	120
Primary Outcome Measures	Annualized relapse rate (ARR) in target pediatric participants
Arms Intervention	Arm 1: Experimental ofatumumab - 20 mg injection/ placebo Arm 2: Experimental siponimod - 0.5 mg, 1 mg or 2 mg/ placebo Arm 3: Active Comparator fingolimod - 0.5 mg or 0.25 mg/ placebo
Target Patients	Children/adolescent patients aged 10-17 years old with Multiple Sclerosis (MS). The targeted enrollment is 120 participants with multiple sclerosis which will include at least 5 participants with body weight (BW) ≤40 kg and at least 5 participants with age 10 to 12 years in each of the ofatumumab and siponimod arms. There is a minimum 6 month follow up period for all participants (core and extension). Total duration of the study could be up to 7 years.
Readout Milestone(s)	2027
Publication	TBD







Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

Cardiovascular, Renal and Metabolic Immunology

#### > Neuroscience

Oncology

In-market Brands & Global Health

**Abbreviations** 

References

## remibrutinib - BTK inhibitor

## NCT05147220 REMODEL-1 (CLOU064C12301)

Indication	Multiple sclerosis
Phase	Phase 3
Patients	800
Primary Outcome Measures	Annualized relapse rate (ARR) of confirmed relapses [Core Part]. ARR is the average number of confirmed MS relapses in a year
Arms Intervention	Arm 1: Experimental; Remibrutinib - Core (Remibrutinib tablet and matching placebo of teriflunomide capsule) Arm 2: Active Comparator; Teriflunomide - Core (Teriflunomide capsule and matching placebo remibrutinib tablet) Arm 3: Experimental; Remibrutinib - Extension (Participants on remibrutinib in Core will continue on remibrutinib tablet) Arm 4: Experimental; Remibrutinib - Extension (on teriflunomide in Core) (Participants on teriflunomide in Core will switch to remibrutinib tablet)
Target Patients	Patients with relapsing Multiple Sclerosis
Readout Milestone(s)	Estimated primary completion 2026
Publication	TBD

# remibrutinib - BTK inhibitor

### NCT05156281 REMODEL-2 (CLOU064C12302)

Indication	Multiple sclerosis
Phase	Phase 3
Patients	800
Primary Outcome Measures	Annualized relapse rate (ARR) of confirmed relapses
Arms Intervention	Arm 1: Experimental; Remibrutinib – Core Remibrutinib tablet and matching placebo of teriflunomide capsule Arm 2: Active Comparator; Teriflunomide – Core Teriflunomide capsule and matching placebo remibrutinib tablet Arm 3: Experimental: Remibrutinib – Extension Participants on remibrutinib in Core will continue on remibrutinib tablet Arm 4: Experimental: Remibrutinib - Extension (on teriflunomide in Core) Participants on teriflunomide in Core will switch to remibrutinib tablet
Target Patients	Patients with relapsing Multiple Sclerosis
Readout Milestone(s)	Estimated primary completion 2026
Publication	TBD







Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

Cardiovascular, Renal and Metabolic Immunology

> Neuroscience

Oncology In-market Brands

& Global Health

Abbreviations

References

# remibrutinib - BTK inhibitor

## NCT06744920 RELIEVE (CLOU064O12301)

Indication	Myasthenia Gravis
Phase	Phase 3
Patients	180
Primary Outcome Measures	Change from baseline to Month 6 in Myasthenia Gravis Activity of Daily Living (MG-ADL) total score
Arms Intervention	Arm 1 experimental: remibrutinib tablet taken orally Arm 2 placebo comparator: placebo tablet taken orally
Target Patients	Patients with generalized Myasthenia Gravis
Readout Milestone(s)	2028
Publication	TBD







Click below to navigate through the document

Company overview

Financial review

Conclusions

### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

Cardiovascular, Renal and Metabolic Immunology

> Neuroscience

Oncology

In-market Brands & Global Health

Abbreviations

References

# Zolgensma® - SMN1 gene replacement therapy

### NCT05089656 STEER (COAV101B12301)

Indication	Spinal muscular atrophy (IT administration)
Phase	Phase 3
Patients	125
Primary Outcome Measures	<ol> <li>Change from baseline in Hammersmith functional motor scale - Expanded (HFMSE) total score at the end of follow-up period 1 in treated patients compared to sham controls in the ≥ 2 to &lt; 18 years age group</li> </ol>
Arms Intervention	Arm 1: Experimental OAV101. Administered as a single, one-time intrathecal dose Arm 2: Sham Comparator: Sham control. A skin prick in the lumbar region without any medication.
Target Patients	Patients Type 2 Spinal Muscular Atrophy (SMA) who are ≥ 2 to < 18 years of age, treatment naive, sitting, and never ambulatory
Readout Milestone(s)	2024 (actual, positive readout)
Publication	TBD

# Zolgensma® - SMN1 gene replacement therapy

### NCT05386680 STRENGTH (COAV101B12302)

Indication	Spinal muscular atrophy (IT administration)
Phase	Phase 3B
Patients	28
Primary Outcome Measures	Number and percentage of participants reporting AEs, related AEs, SAEs, and AESIs [ Time Frame: 52 weeks ]
Arms Intervention	Experimental: OAV-101 Single intrathecal administration of OAV101 at a dose of 1.2 x 10^14 vector genomes
Target Patients	Participants with SMA who discontinued treatment With Nusinersen or Risdiplam (STRENGTH)
Readout Milestone(s)	2024 (actual, positive readout)
Publication	TBD







Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

Cardiovascular, Renal and Metabolic

Immunology

Neuroscience

#### > Oncology

In-market Brands & Global Health

Abbreviations

References

# Oncology







Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

Cardiovascular, Renal and Metabolic Immunology

Neuroscience

> Oncology

In-market Brands & Global Health

Abbreviations

References

# ianalumab - BAFF-R inhibitor, ADCC-mediated B-cell depletor

### NCT05653349 VAYHIT1 (CVAY736I12301)

Indication	1L Immune Thrombocytopenia
Phase	Phase 3
Patients	225
Primary Outcome Measures	Time from randomization to treatment failure (TTF)
Arms Intervention	Arm 1: Experimental: lanalumab Lower dose administered intravenously with corticosteroids oral or parentally (if clinically justified)  Arm 2: lanalumab Higher dose administered intravenously with corticosteroids oral or parentally (if clinically justified)  Arm 3: Placebo Comparator administered intravenously with corticosteroids oral or parentally (if clinically justified)
Target Patients	Adult patients with primary ITP
Readout Milestone(s)	2026
Publication	TBD

# ianalumab - BAFF-R inhibitor, ADCC-mediated B-cell depletor

### NCT05653219 VAYHIT2 (CVAY736Q12301)

(317,111,12)	
Indication	2L Immune Thrombocytopenia
Phase	Phase 3
Patients	150
Primary Outcome Measures	Time from randomization to treatment failure (TTF)
Arms Intervention	Arm 1: Experimental: eltrombopag and ianalumab lower dose Arm 2: Experimental: eltrombopag and ianalumab higher dose Arm 3: eltrombopag and placebo
Target Patients	Primary ITP patients who failed steroids
Readout Milestone(s)	2025
Publication	TBD







Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

Cardiovascular, Renal and Metabolic

Immunology Neuroscience

> Oncology

In-market Brands & Global Health

Abbreviations

References

# ianalumab - BAFF-R inhibitor, ADCC-mediated B-cell depletor

## NCT05648968 VAYHIA (CVAY736O12301)

Indication	Warm autoimmune hemolytic anemia
Phase	Phase 3
Patients	90
Primary Outcome Measures	Binary variable indicating whether a patient achieves a durable response Durable response: hemoglobin level ≥10 g/dL and ≥2 g/dL increase from baseline, for a period of at least eight consecutive weeks between W9 and W25, in the absence of rescue medication or prohibited treatment
Arms Intervention	Arm 1: experimental lanalumab low dose (intravenously) Arm 2: experimental lanalumab high dose (intravenously) Arm 3: placebo Comparator (intravenously)
Target Patients	Previously treated patients with warm Autoimmune Hemolytic Anemia
Readout Milestone(s)	2026
Publication	TBD







Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

Cardiovascular, Renal and Metabolic Immunology

Neuroscience > Oncology

In-market Brands & Global Health

Abbreviations

References

# iptacopan - CFB inhibitor

## NCT04889430 APPELHUS (CLNP023F12301)

Indication	Atypical haemolytic uraemic syndrome
Phase	Phase 3
Patients	50
Primary Outcome Measures	Percentage of participants with complete TMA response without the use of PE/PI and anti-C5 antibody
Arms Intervention	Single arm open-label with 50 adult patients receiving 200mg oral twice daily doses of iptacopan
Target Patients	Adult patients with aHUS who are treatment naive to complement inhibitor therapy (including anti-C5 antibody)
Readout Milestone(s)	2028
Publication	TBD







Click below to navigate through the document

Company overview

Financial review

Conclusions

### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

Cardiovascular, Renal and Metabolic

Immunology Neuroscience

> Oncology

In-market Brands & Global Health

Abbreviations

References

# Pluvicto® - Radioligand therapy target PSMA

### NCT04689828 PSMAfore (CAAA617B12302)

Indication	Metastatic castration-resistant prostate cancer, pre-taxane
Phase	Phase 3
Patients	450
Primary Outcome Measures	Radiographic Progression Free Survival (rPFS)
Arms Intervention	Arm 1: Participants will receive 7.4 GBq (200 mCi) +/- 10% <sup>177</sup> Lu-PSMA-617 once every 6 weeks for 6 cycles. Best supportive care, including ADT may be used Arm 2: For participants randomized to the ARDT arm, the change of ARDT treatment will be administered per the physician's orders. Best supportive care, including ADT may be used
Target Patients	mCRPC patients that were previously treated with an alternate ARDT and not exposed to a taxane-containing regimen in the CRPC or mHSPC settings
Readout Milestone(s)	Primary Analysis: 2022 (actual) Final Analysis: 2025
Publication	6 June 2024: SNMMI Abstract of the Year: [177Lu]Lu-PSMA-617 Extends Progression-Free Survival with Manageable Safety Profile in Taxane-Naïve Advanced Prostate Cancer Patients

# Pluvicto® - Radioligand therapy target PSMA

### **NCT04720157 PSMAddition (CAAA617C12301)**

Indication	Metastatic hormone sensitive prostate cancer
Phase	Phase 3
Patients	1126
Primary Outcome Measures	Radiographic Progression Free Survival (rPFS)
Arms Intervention	Arm 1: <sup>177</sup> Lu-PSMA-617 Participant will receive 7.4 GBq (+/- 10%) <sup>177</sup> Lu-PSMA-617, once every 6 weeks for a planned 6 cycles, in addition to the Standard of Care (SOC); ARDT +ADT is considered as SOC and treatment will be administered per the physician's order
	Arm 2: For participants randomized to Standard of Care arm, ARDT +ADT is considered as SOC and treatment will be administered per the physician's order
Target Patients	Patients with metastatic Hormone Sensitive Prostate Cancer (mHSPC)
Readout Milestone(s)	Primary Analysis: 2025 (event driven)
Publication	TBD







Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

Cardiovascular, Renal and Metabolic Immunology

Neuroscience > Oncology

In-market Brands & Global Health

**Abbreviations** 

References

# Vijoice® - PI3Ki

## NCT05948943 EPIK-L1 (CBYL719P12201)

Indication	Lymphatic Malformation
Phase	Phase 2/3
Patients	230
Primary Outcome Measures	Stage 2: Radiological response rate at Week 24 of Stage 2 (adult and pediatric (6 - 17 years of age) participants) Time Frame: Baseline, Week 24
Arms Intervention	Arm 1: Experimental. Adult participants, alpelisib dose 1 (Stage 1)
	Arm 2: Experimental. Adult participants, alpelisib dose 2 (Stage 1)
	Arm 3: Experimental. Pediatric participants (6-17 years of age), alpelisib dose 2 (Stage 1)
	Arm 4: Experimental. Pediatric participants (6-17 years of age), alpelisib dose 3 (Stage 1)
	Arm 5: Experimental. Adult participants, alpelisib (Stage 2)
	Arm 6: Placebo comparator. Adult participants, placebo (Stage 2)
	Arm 7: Experimental. Pediatric participants (6-17 years of age), alpelisib (Stage 2)
	Arm 8: Placebo Comparator. Pediatric participants (6-17 years of age), placebo (Stage 2)
	Arm 9: Experimental. Pediatric participants (2-5 years of age), alpelisib (Stage 2)
Target Patients	Pediatric and adult patients with lymphatic malformations associated with a PIK3CA mutation
Readout Milestone(s)	2030
Publication	TBD







Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

Cardiovascular, Renal and Metabolic

Immunology

Neuroscience

Oncology

> In-market Brands & Global Health

Abbreviations

References

# **In-market Brands** & Global Health







Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

Cardiovascular, Renal and Metabolic Immunology Neuroscience

> In-market Brands & Global Health

**Abbreviations** 

Oncology

References

# cipargamin - PfATP4 inhibitor

## NCT04675931 KARISMA (CKAE609B12201)

Indication	Malaria severe
Phase	Phase 2
Patients	252
Primary Outcome Measures	Percentage of participants achieving at least 90% reduction in Plasmodium falciparum (P. falciparum) at 12 hours [ Time Frame: Day 1 (12 Hours)]
Arms Intervention	Age descending treatment evaluating IV KAE609 doses versus active comparator, IV Artesunate. Follow on therapy for all arms: Coartem, Standard of care
Target Patients	Patients with Malaria, severe
Readout Milestone(s)	2025
Publication	TBD







Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

Cardiovascular, Renal and Metabolic Immunology Neuroscience

> In-market Brands & Global Health

Abbreviations

Oncology

References

# ganaplacide/lumefantrine - Non-artemisinin plasmodium falciparum inhibitor

## NCT05842954 KALUMA (CKLU156A12301)

Indication	Malaria, uncomplicated
Phase	Phase 3
Patients	1500
Primary Outcome Measures	PCR-corrected adequate clinical and parasitological response (ACPR) at day 29
Arms Intervention	Arm 1 experimental: KLU156 oral; 400/480 mg (ganaplacide/ lumefantrine) is the fixed dose combination for patients with a bodyweight ≥ 35kg. Patients < 35kg will take a fraction of the dose according to weight group as defined in the protocol. Arm 2 active comparator: Coartem, oral, dosing will be selected based on patient's body weight as per product's label.
<b>Target Patients</b>	Adults and children ≥ 5 kg Body Weight with uncomplicated P. Falciparum Malaria
Readout Milestone(s)	2025
Publication	TBD







Click below to navigate through the document

Company overview

Financial review

Conclusions

#### **Appendix**

Innovation: Pipeline overview

Financial performance

#### **Innovation: Clinical trials**

Cardiovascular, Renal and Metabolic Immunology Neuroscience Oncology

> In-market Brands & Global Health

Abbreviations

References

# Rydapt® - Multi-targeted kinase inhibitor

## NCT03591510 (CPKC412A2218)

Indication	Acute myeloid leukemia, pediatrics
Phase	Phase 2
Patients	20
Primary	Occurrence of dose limiting toxicities
Outcome Measures	Safety and Tolerability
Arms Intervention	Chemotherapy followed by Midostaurin
Target Patients	Newly diagnosed pediatric patients with FLT3 mutated acute myeloid leukemia (AML)
Readout Milestone(s)	2026
Publication	TBD







Click below to navigate through the document

Company overview

Financial review

Conclusions

### **Appendix**

Innovation: Pipeline overview Financial performance Innovation: Clinical trials **Abbreviations** 

References

# **Abbreviations**

<b>Abbreviation</b>	Full Form
ACS	Acute Coronary Syndrome
Adj.BC	Adjuvant Breast Cancer
aLLT	Advanced Lipid Lowering Therapy
AS	Ankylosing Spondylitis
ASH	American Society of Hematology
ASOC	Alternate Site of Care
C3G	Complement 3 Glomerulopathy
CML	Chronic Myeloid Leukemia
CSU	Chronic Spontaneous Urticaria
DDFS	Distant Disease-Free Survival
eBC	Early Breast Cancer
EVH	Extravascular Hemolysis
GEP-NET	Gastroenteropancreatic Neuroendocrine Tumors
HD	Huntington's Disease
HF	Heart Failure
HS	Hidradenitis Suppurativa
HTN	Hypertension
HTT	Huntingtin
IA	Interim Analysis
IB&GH	In-market Brands and Global Health
IgAN	Immunoglobin A Nephropathy

Abbreviation	Full Form
IL	Interleukin
IV	Intravenous
IVH	Intravascular Hemolysis
LoE	Loss of Exclusivity
mBC	Metastatic Breast Cancer
mCRPC	Metastatic Castration-Resistant Prostate Cancer
mHSPC	Metastatic Hormone-Sensitive Prostate Cancer
MoA	Method of Action
mRNA	Messenger Ribonucleic Acid
NBRx	New to Brand Prescription
nr-axSpA	Non-Radiographic Axial Spondyloarthritis
NSCLC	Non-small Cell Lung Cancer
PNH	Paroxysmal Nocturnal Hemoglobinuria
PsA	Psoriatic Arthritis
PsO	Psoriasis
RDP	Regulatory Data Protection
REMS	Risk Evaluation and Mitigation Strategy
SMA	Spinal Muscular Atrophy
TRx	Total Prescriptions
TTDAE	Time to Treatment Discontinuation due to Adverse Events







Click below to navigate through the document

Company overview

Financial review

Conclusions

**Appendix** 

References

# References 1/3

#### Entresto® (slide 6 references)

- 1 IQVIA National Prescription Audit.
- Approved indications differ by geography. Examples include "indicated to reduce the risk of cardiovascular death and hospitalization for HF in adult patients with CHF. Benefits are most clearly evident in patients with LVEF below normal" (US),
  HFrEF (EU), HFrEF and HTN (China) and CHF and HTN (JP). HTN is not an approved indication in the US and EU.
- B Timing of Entresto US generic entry is subject to ongoing patent and regulatory litigation.
- Extension of regulatory data protection to November 2026 in EU based on approval of pediatric indication.
- 5 Based on 2024 sales.

#### Cosentyx® (slide 7 references)

- 1 Refers to NBRx. Indications: Derm (PsO+HS) and Rheum (SpA) combined. Source: IQVIA National Source of Business (NSOB) YTD January 2025.
- 2 Refers to EU5. Indications: PsO, PsA, axSpA. Source: DE: IQVIA LRx; FR: IQVIA Ltd; UK: IQVIA Analyzer, Stethos; IT: Stethos, Elma (September 2024); ES: IQVIA, Amber Market Research (June 2024 data extrapolated to September).
- 3 Hospital value share. Market definition includes all approved immunology brands with at least one indication overlapping with Cosentyx. Source: IQVIA China Immunology Market Value Share (November 2024).
- 4 US, DE, UK, FR, ES, AU.
- 5 IV formulation indication: PsA, AS, nr-axSpA. Source: IQVIA mastered 867 data.

#### Kesimpta® (slide 8 references)

- 1 NBRx (adjusted) data. Source: Contracted SP data + Access card and IQVIA NPA adjusted by NSP. Based on data availability, December actuals through Dec 6, 2024, and projected for remaining 3 weeks of December 2024.
- 2 IQVIA LAAD adjusted by contracted SP data + Access card and IQVIA NPA adjusted by NSP, through October 2024.
- 3 MMIT, LLC database as of December 2024 and Data on File. First line coverage defined as no step therapy/previous treatment failure required. PA is often required.
- 4 Top 10 ex-US markets include Germany, Japan, China, UK, France, Spain, Italy, Canada, Brazil, Australia.
- As per stability technical specification data, when the patient is ready to inject, it typically takes less than 1 minute a month to administer. Once-monthly dosing begins after the initial dosing period, which consists of 20 mg subcutaneous doses at weeks 0, 1, and 2. Please see Instructions for Use for more detailed instructions on preparation and administration of KESIMPTA. Patient must take pen out of the refrigerator 15-30 minutes before self-administering.







Click below to navigate through the document

Company overview

Financial review

Conclusions

Appendix

References

# References 2/3

### Kisqali<sup>®</sup> (slide 9 references)

- 1 IQVIA Market Sizing Monthly Report, November 2024; Data lag: ~ 2 months.
- 2 Of CDK4/6 mBC market, US rolling 3 months ending November 2024, IQVIA Breast Cancer Market Sizing report.
- 3 Of CDK4/6 mBC market, ex-US 3 months ending October 2024, IQVIA Breast Cancer Market Sizing report.

#### Leqvio® (slide 11 references)

- 1 Includes PCSK9 monoclonal antibodies and bempedoic acid.
- 2 12 months ended December 2024.
- 3 Data on file. Study NCT05763875. Novartis Pharmaceuticals Corp; 2024.

#### Scemblix® (slide 12 references)

- 1 October rolling 3-months US IQVIA CML market sizing report, January 2025.
- 2 Average calculated considering Germany (IQVIA LRx October 24) and Japan (MDV Q3'24).
- 3 Average projected considering EU4 (OD November 2024), DE (LRX Oct 2024) and JP (MDV Q3'24).

### Fabhalta® (slide 14 reference)

1 International markets average ~95% except China where Fabhalta is approved only for naive patients.

#### Pipeline (slide 15 references)

1 This is a seamless Ph2/3 trial.







Click below to navigate through the document

Company overview

Financial review

Conclusions

Appendix

References

# References 3/3

### OAV101 IT (slide 16 references)

- Oskoui M, et al. SUNFISH Parts 1 and 2: 4-year efficacy and safety data of risdiplam in types 2 and 3 Spinal Muscular Atrophy (SMA). Available at: https://medically.roche.com/global/en/neuroscience/wcn-2023/medical-material/WCN-2023presentation-oskoui-sunfish-parts-1-and-2-4-year-efficacy-pdf.html.
- 2 Fainmesser Y, et al. Longer-term follow-up of nusinersen efficacy and safety in adult patients with spinal muscular atrophy types 2 and 3. Neuromuscular Disorders. 2022;32(6): 451-459.
- 3 Weber C, et al. Brain and Development. 2024;46(5):89-198.
- Coratti G, et al. Eur J Neurol. 2024;31:e16309.
- 5 Revised Hammersmith Scale for spinal muscular atrophy: A SMA specific clinical outcome assessment tool PMC.
- 6 O'Hagen JM, et al. Neuromuscular disorders: NMD. 2007;17(9–10):693–7. Epub 2007/07/31.
- 7 The most common adverse events were upper respiratory tract infection, pyrexia and vomiting.
- 8 Secondary objectives included evaluating safety and efficacy of OAV101 IT using the Revised Upper Limb Module (RULM) scale.

#### PTC518 (slide 17 reference)

1 Epidemiology values reflective of 2024 prevalence.

